

2021 Training Calendar

**THE Nigerian
STOCK EXCHANGE**



Empowering
Individuals and Businesses
to Create Value and Deliver
Superior Performance



Introduction



X-Academy is the knowledge-platform of The Nigerian Stock Exchange, designed to provide education services to individuals who want to gain a better understanding of various aspects of the capital markets.

The establishment of a Corporate Academy is consistent with The Exchange's tradition of pioneering far-reaching innovations within the Nigerian Capital Market. It also feeds directly into the National Financial Inclusion Strategy (NFIS) which was launched by the Federal Government of Nigeria in 2012 to:

- Reduce the number of adult Nigerians who are financially excluded, from 46.3% in 2010 to 20% in 2020.
- Empower the public through an “increase in coordinated financial literacy measures that are complemented by consumer protection”.

The training programmes at X-Academy provide individuals and businesses with a robust and effective array of training solutions that will ensure our participants are abreast with trends in the rapidly evolving financial markets. Our programmes are facilitated by seasoned and certified subject matter experts with both local and international exposure to practical experience. These programmes are delivered in-person in classroom settings as well as through our online learning platforms, and are designed to optimize the learning experience.

As a socially responsible organization devoted to enhancing the fortunes of Nigerians and our investors, based on our past records, participants of programmes offered by X-Academy are better positioned to make informed financial decisions.

Since inception in 2017, with your support, the X-Academy has trained over 4,000 stakeholders from 242 organisations across all sectors of the Nigerian economy and has forged strategic alliances and partnerships to make relevant professional certifications more accessible to Nigerians. To enhance its credibility, the Academy has been accredited and received endorsements from reputable local and international bodies.

Given its accomplishments in a short time, X-Academy is indeed crucial in enhancing financial literacy levels in Nigeria and equipping professionals with requisite skill sets to deliver innovative solutions for the challenges confronting our financial sector. Our desire is for all stakeholders in the Capital Market ecosystem and beyond to continue being advocates for X-Academy as we jointly build a learning hub that meets the needs of both domestic and international participants.

We thank you for your patronage and count on your continued support.

Thank you.
OSCAR N. ONYEMA, OON
Chief Executive Officer, NSE



About the X-Academy

X-Academy is the learning hub of the Exchange that offers qualitative Training-as-a-Service to capital market participants, investors, entrepreneurs, professionals and the general public both within and beyond the shores of Nigeria. As a knowledge platform, we provide education services to individuals or organizations who want to gain better understanding of various aspects of the capital market and the financial ecosystem.

We are committed to promoting financial literacy and inclusion in line with the Exchange's mandate of supporting the Federal Government of Nigeria's efforts at enhancing financial literacy in Nigeria and as such, our training programmes and learning interventions is consistently built on our track record of pushing the frontiers of financial and management education in Nigeria.

Our wide range of carefully selected courses are designed to equip our target audience about the present day realities in finance and investment, data and technology as well as management development topics.

Programme Offerings

X-Academy offers several open courses across the following modules:

- Listing, Trading and Investing
- Market Data and Technology
- Financial Education
- Corporate Governance
- Risk Management, Information Security and Compliance
- Sustainability & Eco-Business Financing
- Management Development and Sales
- Professional Certifications

Training Channels

To meet the needs of our clientele and provide effective and modern solutions to current and future business issues, the X-Academy provides training to stakeholders via the following avenues:

- **X-Academy Virtual Public/Open Programmes:** Our range of courses can be accessed real-time by members of the public. This live streaming platform allows for engaging learning to happen remotely. The courses provided cuts across all our available training programmes. The X-Academy virtual-led learning offers courses that will help you bridge your knowledge/skill gaps hassle free. It gives the same quality of learning as the classroom programmes and also allows for collaboration with others at the comfort of your location.





About the X-Academy

- **X-Academy Online:** Today's workforce is moving online and the X-Academy, through its innovative learning portal allows for self-paced learning to happen anywhere you are. The courses range from financial, soft skills to management development programmes. The X-Academy e-learning offers courses that will help you tackle tasks proactively and independently. It is easy to navigate, the courses are interactive and it provides downloadable personalized e-certificate of participation.
- **Classroom Public/Open Programmes:** This platform gives an opportunity for experience sharing and networking of people from across sectors of the economy and organizational roles to exchange ideas and learn from Subject Matter Experts (SMEs). This is done through classroom lectures, role-plays, video clips, case studies and syndicate discussions.
- **Implants/Customised:** These are training programmes designed solely for organizations taking into cognizance identified gaps and expected outcomes. These focused trainings enhance organizational productivity. Our customised programmes are delivered at clients' preferred locations (local or international) and within specified budgets.
- **Collaborations:** The X-Academy partners with reputable local and international institutions to create long term and mutually beneficial value and outcomes, while enhancing individual and institutional knowledge and skills. Over the years, we have partnered with organizations several local and foreign institutions to implement training programmes.
- **Global Certifications:** We make relevant professional certifications more accessible to Nigerians through collaborations with credible institutions e.g. Chartered Institute for Securities & Investment (CISI), CBOE Options Institute etc.

TRAINING FACILITIES

Our modern fortified Training Facilities are fully equipped and available for hosting training programmes and business meetings.





About the X-Academy

The Exchange's Training Facilities offers potential clients;

- Affordable, accessible and conducive learning environment for the delivery of training programmes within the Central Business District of Lagos State.
- State-of-the-art audio-visual equipment for effective delivery;
- Internet enabled computer systems to enhance the learning experience of users.
- Breakout rooms for group activities
- Ease of access to location
- Quiet and well ventilated environment
- Availability of training logistics (in-house catering at affordable rates, etc.).
- Ancillary services (computers, internet, Library services, etc.)
- Special Appearance by the Leadership of The Exchange.
- Tour of the Trading floor.



Our Offerings

Listings, Trading and Investing

- Beyond Stocks: Alternative Investment Opportunities at The Exchange
- The Financial Markets: Focus on Forex & Commodities Trading
- Islamic Financing: Maximizing the Sukuk Bonds
- ETPs: Maximizing Benefits and Trading Opportunities
- Securities Lending, Margin Lending and Shortselling – Purpose, Risks & Examples
- Derivatives Masterclass (in partnership with CISI UK)
- Understanding Futures and Options
- Understanding Cybersecurity, Crowdfunding and the Capital Market
- Understanding Capital Markets: Market Structure, Products and Regulatory Trends
- Understanding Mutual Funds (Trading Analysis Included)
- Stocks and Bond Investing with Live Simulation (Investment analysis included)
- International Certificate in Wealth and Investment Management (In partnership with CISI UK)
- International Certificate in Fundamentals of Islamic Finance (In partnership with CISI UK)
- International Introduction to Securities and Investments (In partnership with CISI UK)
- Onboarding Session for Company Secretaries and Compliance Officers
- Alternatives to Capital Raising Strategies Masterclass

Market Data and Technology

- Insights into Market Data
- Fintech Foundation Class
- Fintech Master Class: Wealth Management Focus
- SMEs & Startups: Fintech and Funding Opportunities
- CyberSecurity: The Impacts of Artificial Intelligence (AI)

Financial Education

- Unlocking the Potential within the Agrotech Value Chain: Opportunities, Challenges and Solutions
- Investor Relations Master Class
- Fundamentals of Anti-Money Laundering (AML) and Combating the Financing of Terrorism (CFT)
- Accounting, Finance with Budgeting for Non- Finance Managers
- Analysing and Developing Corporate Financial Statements
- Microsoft Excel Masterclass
- Financial Modelling & Analysis
- Investment Analysis & Portfolio Management
- Managing your Personal Finances & Investments
- Financial Management & Investments for Businesses
- Corporate Finance

Corporate Governance

- Corporate Governance and Business Sustainability
- The Practical Application of the Nigerian Code of Corporate Governance 2018
- The Effective Directors Leadership Masterclass
- The New CAMA 2020: The Changes, Benefits & the Applications

Risk Management and Compliance

- Financial Crime Risks Management
- Enterprise Risk Management - a Corporate Governance Tool
- Information Security & Cybersecurity
- Directors and the Future of Business: Cybersecurity and Artificial Intelligence
- Understanding & Developing an Effective Compliance Programme



Our Offerings

Sustainability and Eco-Business Financing

- Understanding the NSE Sustainability Guideline Principles and Reporting
- Accessing Sustainable and Innovative Funds: Insights for Boards
- Managing Pension Obligations in Volatile and Demanding Environments: Emerging Insights and Prospects

Management Development and Sales

- Adopting a Customer Centric Business Model and Strategies for Client Retention
- Improving Personal Effectiveness
- Building and Leading Effective Teams
- Effective Business Writing and Presentation Skills
- Lateral and Design Thinking

The X-Academy Edge

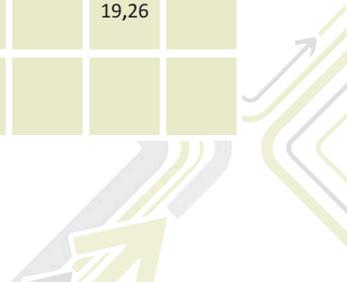
- Up-to-date information on best practice as it impacts Organizations and the public.
- Over 50 years of experience in training facilitation and investor education, we work with clients to optimize their training budget with maximum cost efficiency.
- A pool of seasoned and varied facilitators with broad market knowledge and technical expertise to provide the required learning outcome.
- Blended adult methodology and practical learning during training.
- Excellent learning experience in conducive learning environments.
- Tour of the Exchange – experiencing the closing gong and trading activities.
- Invitation to various financial webinars and events at the Exchange



2021 Training Schedule



| # | Course Code | Course Name | Classroom | Virtual | Duration (Days) | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|-------------|--|------------|------------|-----------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| LISTING, TRADING & INVESTING | | | | | | | | | | | | | | | | |
| 1 | LTI001 | Beyond Stocks: Alternative Investment & Trading Opportunities at The Exchange (With Live Simulation) | 160,000.00 | 128,000.00 | 3 | | | 13-15 | | | | 18-20 | | | | |
| 2 | LTI002 | The Financial Markets: Focus on Forex & Commodities Trading | 140,000.00 | 112,000.00 | 2 | | | 7-8 | | | | | 21-23 | | | |
| 3 | LTI003 | Islamic Financing: Maximizing the Sukuk Bonds | 75,000.00 | 60,000.00 | 1 | | | | 7 | | | | 17 | | | |
| 4 | LTI004 | ETPs: Maximizing Benefits and Trading Opportunities | 85,000.00 | 68,000.00 | 2 | | | 14-15 | | | | 14-15 | | | | |
| 5 | LTI005 | Securities Lending, Margin Lending and Shortselling – Purpose, Risks & Examples | 70,000.00 | 56,000.00 | 2 | | | | | 17-18 | | | | | | |
| 6 | LTI006 | Derivatives MasterClass (In partnership with CISI UK) | 250,000.00 | 200,000.00 | 5 | | | | 24-28 | | | | | 25-29 | | |
| 7 | LTI007 | Understanding Futures & Options | 75,000.00 | 60,000.00 | 1 | | | | 26 | | | | | 27 | | |
| 8 | LTI008 | Understanding Cybersecurity, Crowdfunding and the Capital Market | 0.00 | 25,000.00 | 1 | | 23 | | | | | | | | | |
| 9 | LTI009 | Understanding Capital Markets: Market Structure, Products and Regulatory Trends | 125,000.00 | 100,000.00 | 2 | | | 29-30 | | | | | 15-16 | | | |
| 10 | LTI0010 | Understanding Mutual Funds (Trading Analysis Included) | 75,000.00 | 60,000.00 | 2 | | | | 20-21 | | | | | 21-22 | | |
| 11 | LTI0011 | Stocks and Bond Investing with Live Simulation (Investment analysis included) | 70,000.00 | 50,000.00 | 2 | | 17,24 | | | | 14,23 | | | | 19,26 | |
| 12 | LTI0012 | International Certificate in Wealth and Investment Management (In partnership with CISI UK) | 230,000.00 | 184,000.00 | 3 | | | 21-23 | | | | 25-27 | | | | |



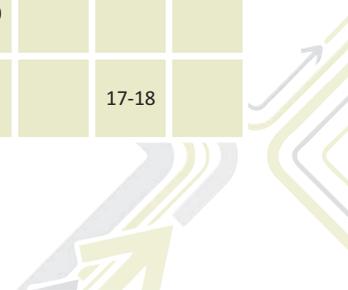
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|----|-------------|--|------------|------------|-----------------|-----|-------|-----|-------|-----|-----|-----|-----|-----|-------|-----|
| 13 | LTI0013 | International Certificate in Fundamentals of Islamic Finance (In partnership with CISI UK) | 230,000.00 | 184,000.00 | 2 | | 25-26 | | | | | | | | 29-30 | |
| 14 | LTI0014 | International Introduction to Securities and Investments (In partnership with CISI UK) | 190,000.00 | 152,000.00 | 2 | | | | 10-11 | | | | | 7-8 | | |
| 15 | LTI0015 | Alternatives to Capital Raising Strategies Masterclass | 75,000.00 | 60,000.00 | 1 | | | | 5 | | | | 3 | | | |

MARKET DATA AND TECHNOLOGY

| | | | | | | | | | | | | | | | | |
|---|--------|--|------------|------------|---|--|-------|-------|-------|--|-------|----|-------|-------|------|--|
| 1 | MDT001 | Insights into Market Data | 75,000.00 | 60,000.00 | 2 | | | 19-20 | | | | | | 12-13 | | |
| 2 | MDT002 | Fintech Foundation Class | 100,000.00 | 80,000.00 | 2 | | | | 18-19 | | | | 23-24 | | | |
| 3 | MDT003 | Fintech Master Class: Wealth Management Focus | 150,000.00 | 120,000.00 | 2 | | 30-31 | | | | 26-27 | | | | 9-10 | |
| 4 | MDT004 | SMEs & StartUps: Fintech and Funding Opportunities | 100,000.00 | 80,000.00 | 2 | | 18-19 | | | | | | | 5-6 | | |
| 5 | MDT005 | CyberSecurity: The Impacts of Artificial Intelligence (AI) | 75,000.00 | 60,000.00 | 1 | | | 16 | | | | 24 | | | | |

FINANCIAL EDUCATION

| | | | | | | | | | | | | | | | | |
|---|--------|--|------------|------------|---|--|----|-------|--|--|--|--|-------|--|-------|--|
| 1 | FEX001 | Unlocking the Potential within the Agrotech Value Chain: Opportunities, Challenges and Solutions | 75,000.00 | 60,000.00 | 1 | | | 26 | | | | | | | 16 | |
| 2 | FEX002 | Investor Relations Master Class | 100,000.00 | 80,000.00 | 2 | | | 27-28 | | | | | 29-30 | | | |
| 3 | FEX003 | Fundamentals of Anti-Money Laundering (AML) and Combating the Financing of Terrorism (CFT) | 130,000.00 | 104,000.00 | 2 | | 31 | | | | | | | | 17-18 | |



| # | Course Code | Course Name | Classroom | Virtual | Duration (Days) | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|-----------------------------|-------------|--|------------|------------|-----------------|-------|-------|-------|-------|-------|-------|-----|-----|-----|-------|------|
| 4 | FEX004 | Accounting, Finance with Budgeting for Non- Finance Managers | 100,000.00 | 80,000.00 | 2 | | 17-18 | | | 24-25 | | | | | 11-12 | |
| 5 | FEX005 | Analysing and Developing Corporate Financial Statements | 75,000.00 | 60,000.00 | 1 | | 18 | | | 25 | | | | | 12 | |
| 6 | FEX006 | Microsoft Excel Masterclass | 100,000.00 | 80,000.00 | 2 | | | | | 8-9 | | | | | | 7-8 |
| 7 | FEX007 | Financial Modelling & Analysis | 180,000.00 | 144,000.00 | 4 | | | | | 8-11 | | | | | | 7-10 |
| 8 | FEX008 | Investment Analysis & Portfolio Management | 120,000.00 | 96,000.00 | 2 | | | | | 15-16 | | | | 6-7 | | |
| 9 | FEX009 | Managing your Personal Finances & Investments | 95,000.00 | 76,000.00 | 2 | | 15-16 | | | | 12-13 | | | | | |
| 10 | FEX0010 | Financial Management & Investments for Businesses | 120,000.00 | 96,000.00 | 2 | | | 12-13 | | | | 5-6 | | | | |
| 11 | FEX0011 | Corporate Finance | 120,000.00 | 96,000.00 | 2 | | | | | | 29-30 | | | | 1-2 | |
| CORPORATE GOVERNANCE | | | | | | | | | | | | | | | | |
| 1 | CGX001 | Corporate Governance and Business Sustainability | 75,000.00 | 60,000.00 | 1 | | | | 6 | | | | 1 | | | |
| 2 | CGX002 | The Practical Application of the Nigerian Code of Corporate Governance 2018 (In collaboration with IoDCCG) | 145,000.00 | 115,000.00 | 2 | 23-24 | | | | | 1-2 | | | | | |
| 3 | CGX003 | The Effective Directors Leadership Masterclass | 220,000.00 | 176,000.00 | 1 | | | 9 | | | | | 8 | | | |
| 4 | CGX004 | The New CAMA 2020: The Changes, Benefits & the Applications | 140,000.00 | 112,000.00 | 2 | 18-19 | | | 10-11 | | | | | | | |



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|---|-------------|--|------------|------------|-----------------|-----|-----|-----|-----|-------|-----|-----|-----|-----|-----|------|
| RISK MANAGEMENT, INFORMATION SECURITY & COMPLIANCE | | | | | | | | | | | | | | | | |
| 1 | RMC001 | Financial Crime Risks Management | 80,000.00 | 64,000.00 | 1 | | | | | | | 13 | | | | 3 |
| 2 | RMC002 | Enterprise Risk Management - a Corporate Governance Tool | 75,000.00 | 60,000.00 | 1 | | | | | 30 | | | 5 | | | |
| 3 | RMC003 | Information Security & Cybersecurity | 75,000.00 | 60,000.00 | 1 | | | | | | 15 | | | | | |
| 4 | RMC004 | Directors and the Future of Business: Cybersecurity and Artificial Intelligence | 200,000.00 | 160,000.00 | 1 | | | | | 22 | | | | 15 | | |
| 5 | RMC005 | Attaining Compliance: The Role of the Company Secretary and Compliance Officer | 65,000.00 | 52,000.00 | 1 | | 2 | | | | | | | | | |
| 6 | RMC006 | Understanding & Developing an Effective Compliance Programme | 100,000.00 | 80,000.00 | 2 | | | | | 29-30 | | | | | | 9-10 |
| SUSTAINABILITY AND ECO-BUSINESS FINANCING | | | | | | | | | | | | | | | | |
| 1 | SREX001 | Understanding the NSE Sustainability Guideline and Reporting | 60,000.00 | 50,000.00 | 1 | | 4 | | | | | | | | | |
| 2 | SREX002 | Accessing Sustainable and Innovative Funds: Insights for Boards | 220,000.00 | 176,000.00 | 1 | | | | | 3 | | | | | | |
| 3 | SREX003 | Managing Pension Obligations in Volatile and Demanding Environments: Emerging Insights and Prospects | 75,000.00 | 60,000.00 | 2 | | | 6-7 | | | | | | | | |





| # | Course Code | Course Name | Classroom | Virtual | Duration (Days) | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|-------------|--|------------|------------|-----------------|-----|-----|-------|-------|-----|-----|-------|-----|-------|-------|-----|
| MANAGEMENT DEVELOPMENT AND SALES | | | | | | | | | | | | | | | | |
| 1 | MDSX001 | Adopting a Customer Centric Business Model and Strategies for Client Retention | 65,000.00 | 52,000.00 | 1 | | | | | | 9 | | | | 26 | |
| 2 | MDSX002 | Improving Personal Effectiveness | 120,000.00 | 96,000.00 | 2 | | | 21-22 | | | | | | 13-14 | | |
| 3 | MDSX003 | Building and Leading Effective Teams | 120,000.00 | 96,000.00 | 2 | | | | 27-28 | | | 10-11 | | | | |
| 4 | MDSX004 | Effective Business Writing and Presentation Skills | 150,000.00 | 120,000.00 | 3 | | | | | 2-5 | | | | | 23-25 | |
| 5 | MDSX005 | Lateral and DesignThinking | 100,000.00 | 80,000.00 | 2 | | | | | | 6-7 | | | | 4-5 | |



Some Testimonials: What are People Saying;

The facilitators have impacted my knowledge on both topics and this will be put to use as an individual and for my organization. (Organisational Preparedness & Business Resilience)

The class was great beyond expectations (Financial Modelling & Microsoft Excel Masterclass)

Programme was value adding and insights shared was beneficial (Accessing Sustainable and Innovative Funds: Insights for Boards)

It was an engaging training and I learnt a lot on the capital market and investors relations (Investor Relations Master Class)

Well organised with well-informed facilitators (International Certificate in Wealth and Investment Management)

It was an insightful session (Understanding The Nigerian Capital Market and Investment Options)
It's an eye opener. Thank you very much (Digital Strategies for Exponential Growth in Agritech)

The Training was highly knowledgeable, and as a first Timer, the Facilitator made it very easy to understand (Introduction to Short Selling)

The presentation was apt and provided a good introduction to several possibilities. (Data Science & Artificial Intelligence in the Financial Sector)



Collaboration with CISI UK

The Nigerian Stock Exchange X-Academy is an Accredited Training Partner (ATP) of the Chartered Institute for Securities and Investment (CISI) UK, the largest and most widely respected professional body for the securities and investment profession in the UK and in a growing number of financial centres globally. This partnership has positioned the X-Academy as its training partner in Nigeria for qualifications including:

- The International Introduction to Securities & Investment (IISI)
- International Certificate in Wealth & Investment Management
- Certificate in Derivatives.
- International certificate in Fundamentals of Islamic Banking and Finance

X-Academy offers the following;

- virtual/classroom qualification trainings
- qualification exam registrations
- memberships & renewals
- Register for any of the CISI examinations & membership through the X-Academy and payments can be made in local Nigerian currency or pounds.

Over the years, we have recorded an eighty percent pass rate in majority of the courses offered.

Our partnerships are testaments to the years of investment the NSE has made in pushing the boundaries of financial education and stimulating investors' participation in the Nigerian capital market. They also demonstrate the shared aspiration of the parties to advance financial literacy across Africa.

Some of our Partners and Accreditations





**THE Nigerian
STOCK EXCHANGE**



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