

Ecobank reports full year 2013 audited results

- Revenues up 16% to \$2.0 billion (up 16% to NGN 319.6 billion)
- Profit before tax down 34% to \$221.8 million (down 34 % to NGN 35.4 billion)
- Profit after tax down 48% to \$147.8 million (down by 48% to NGN 23.6 billion)
- Total assets up 13% to \$22.5 billion (up 16% to NGN 3,599.6 billion)
- Total equity down 2% to \$2.1 billion (up to NGN 341.0 billion)

Financial Highlights	31 December 2013		Restated 31 December 2012		% Variance	
	US\$'000	NGN'000	US\$'000	NGN'000	US\$	NGN
Income Statement:						
Revenues	2,003,456	319,563,587	1,729,999	274,441,274	16%	16%
Profit before tax	221,778	35,374,959	338,029	53,623,793	-34%	-34%
Profit after tax	147,773	23,570,726	286,732	45,486,208	-48%	-48%
Statement of Financial Position:						
Total assets	22,532,453	3,599,559,369	19,939,383	3,114,132,838	13%	16%
Loans and advances to customers	11,421,605	1,824,601,399	9,440,945	1,474,486,790	21%	24%
Due to customers	16,489,904	2,634,262,164	14,620,478	2,283,426,254	13%	15%
Total equity	2,134,648	341,010,018	2,173,917	339,522,358	-2%	0%

Commenting on these results, Albert Essien, Group CEO said: "Revenues for the full year surpassed \$2.0 billion, showing strong organic growth of 16% despite a tough operating environment. The focus on efficiency across our diversified platform continues to pay off, with the cost-to-income ratio improving in each of our six geographical clusters. Balance sheet growth was also strong, with a double digit increase in customer deposits and over 20% growth in net customer loans.

Our profitability for 2013 has been impacted by increased impairment provisions. A significant proportion of these relate to certain legacy assets in Nigeria which the group took a conservative decision to fully address. As a result, we are reporting profit after tax down by nearly half.

Ecobank's underlying businesses across Africa have remained resilient during challenging times, which is testament to the dedication of our staff and their commitment to customer service. This is further reflected in the strong performance reported in the 2014 Group's first quarter results."

By Order of the Board of Directors



Laurence do Rego
Executive Director, Finance



Ecobank Transnational Incorporated
For the year ended 31 December 2013

Statement of directors' responsibilities

Responsibility for annual consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements for each financial year that give a true and fair view of the state of financial affairs of the group at the end of the year and of its profit or loss. This responsibility includes ensuring that the group :

- (a) keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the company and its subsidiaries;
- (b) establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities; and
- (c) prepares its consolidated financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, that are consistently applied.

The directors accept responsibility for the annual consolidated financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in conformity with International Financial Reporting Standards.

The directors are of the opinion that the consolidated financial statements give a true and fair view of the state of the financial affairs of the company and its subsidiaries and of its profit or loss. The directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of the financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the company and its subsidiaries will not remain a going concern for at least twelve months from the date of this statement.

Approval of annual consolidated financial statements

The annual consolidated financial statements were approved by the board of directors on 25 April 2014 and signed on its behalf by:

Andre Siaka
Chairman
Board of Directors

Albert Essien
Group Chief Executive Officer



AUDITED STATEMENT OF COMPREHENSIVE INCOME	Year ended 31 December 2013		Restated Year ended December 2012		% Variation Dec 2013-Dec 2012		Year ended 31 December 2011	
	US\$'000	NGN'000	US\$'000	NGN'000	US\$	NGN	US\$'000	NGN'000
Gross Earnings	2,172,253	411,183,333	2,257,824	374,613,222	104%	15%	2,131,220	2,343,631,177
Interest Income	1,599,756	255,170,947	1,349,096	213,855,869	19%	19%	979,493	127,046,665
Interest Expense	(548,998)	(87,568,566)	(499,396)	(79,222,517)	10%	11%	(295,103)	(46,036,658)
Net Interest Income	1,050,758	167,602,381	849,699	134,633,352	24%	24%	583,390	91,010,007
Other Operating Income	952,698	151,961,206	881,309	139,807,922	8%	9%	612,238	95,510,353
Operating Expenses	(1,404,964)	(224,100,422)	(1,236,006)	(196,075,872)	14%	14%	(832,704)	(129,903,489)
Loan Loss Expenses	(376,730)	(60,090,758)	(155,351)	(24,644,365)	143%	144%	(85,748)	(13,376,859)
Share of loss/Profit from associates	16	2,552	(613)	(97,244)	-103%	-103%	246	38,376
Profit before income tax from continuing operations	224,773	35,872,878	49,007	53,556,951	-34%	-34%	27,222	43,972,897
Taxation	(65,728)	(10,484,021)	(56,207)	(8,916,491)	17%	18%	(70,582)	(11,010,833)
Profit for the year from continuing operations	159,045	24,888,857	2,793	44,640,460	-98%	-98%	26,640	32,962,064
Profit for the year from discontinued operations	(8,277)	(1,320,212)	4,910	778,906	-269%	-269%	-	-
Profit for the year	147,773	23,578,726	286,732	45,486,208	-48%	-48%	26,640	32,962,064
Other Comprehensive Income	(96,106)	(15,329,464)	(18,104)	(2,871,990)	431%	434%	(124,169)	(19,370,612)
Total Comprehensive Income	51,667	8,249,262	268,628	42,614,218	-81%	-81%	82,671	12,896,841
Owners of the parent (total)	95,541	15,239,363	249,743	39,618,408	-62%	-62%	182,207	28,424,656
Profit for the year from continuing operations	102,932	16,418,277	246,311	39,073,978	-58%	-58%	182,207	28,424,656
Profit for the year from discontinued operations	(7,391)	(1,178,914)	3,432	544,430	-315%	-315%	-	-
Non-controlling interests (total)	52,232	8,331,362	36,989	5,867,812	41%	42%	24,633	3,842,797
Profit for the year from continuing operations	53,118	8,472,660	35,511	5,633,290	50%	50%	24,633	3,842,797
Profit for the year from discontinued operations	(886)	(141,298)	1,478	234,522	-160%	-160%	-	-
Owners of the parent (total)	(2,649)	(422,592)	230,371	36,545,267	-101%	-101%	62,752	9,789,438
Total comprehensive income for the year from continuing operations	4,742	756,322	228,939	36,000,837	-98%	-98%	62,752	9,789,438
Total comprehensive income for the year from discontinued operations	(7,391)	(1,178,914)	3,432	544,430	-315%	-315%	-	-
Non-controlling interests (total)	54,317	8,663,853	38,257	6,068,963	42%	43%	19,919	3,107,404
Total comprehensive income for the year from continuing operations	55,203	8,805,151	36,779	5,834,441	50%	51%	19,919	3,107,404
Total comprehensive income for the year from discontinued operations	(886)	(141,298)	1,478	234,522	-160%	-160%	-	-
Continuing operations:								
Basis Earnings per Share	0.60	95.39	1.67	265.71	-64%	-64%	1.76	274.56
Fully Diluted Earnings per Share	0.55	88.34	1.28	203.61	-57%	-57%	1.55	241.80
Discontinued operations:								
Basis Earnings per Share	(0.04)	(6.85)	0.02	3.70	-284%	-285%	-	-
Fully Diluted Earnings per Share	(0.03)	(5.21)	0.02	2.46	-311%	-312%	-	-
AUDITED STATEMENT OF FINANCIAL POSITION	As at 31 December 2013		Restated As at 31 December 2012		% Variation Dec 2013-Dec 2012		As at December 2011	
	US\$'000	NGN'000	US\$'000	NGN'000	US\$	NGN	US\$'000	NGN'000
Cash and balances with central banks	2,877,868	459,739,413	1,981,625	309,490,193	45%	49%	1,707,380	273,057,869
Treasury bills and other eligible bills	1,127,927	180,186,338	825,883	128,986,407	37%	40%	745,943	119,297,172
Financial assets held for trading	114,917	18,357,991	92,854	14,501,938	24%	27%	1,570	251,087
Derivative financial instruments	141,346	22,580,024	143,417	22,398,867	-1%	1%	155,015	24,791,206
Reinsurance assets	-	-	5,262	821,819	-100%	-100%	3,282	524,884
Loans & advances to banks	1,312,150	209,615,963	2,175,156	339,715,964	-40%	-38%	2,558,590	409,190,182
Loans & advances customers	11,421,605	1,824,601,399	9,440,945	1,474,486,790	21%	24%	7,359,940	1,177,060,484
Investment securities available for sale	1,893,489	302,484,868	2,331,748	364,172,403	-19%	-17%	2,951,507	408,057,444
Pledged assets	1,135,434	181,385,582	700,054	109,334,434	62%	66%	97,446	15,584,344
Investment in associates	21,993	3,513,382	7,530	1,176,035	192%	199%	3,436	549,513
Other assets	689,913	110,213,602	580,110	90,601,580	19%	22%	585,998	93,717,488
Intangible assets	496,748	79,355,493	503,149	78,581,811	-1%	1%	460,510	73,648,443
Property, plant and equipment	872,145	139,325,164	861,316	134,520,333	1%	4%	820,366	131,199,494
Investment properties	168,048	26,845,668	196,588	30,703,114	-15%	-13%	72,177	11,543,123
Deferred income tax assets	122,747	19,608,833	93,746	14,641,250	31%	34%	38,752	6,197,530
Assets held for sale	136,123	21,745,649	-	-	n/a	n/a	-	-
Total Assets	22,324,113	3,579,122,878	19,939,333	3,114,132,438	12%	13%	17,161,612	2,744,570,262
Deposits from banks	706,953	112,935,742	662,201	103,422,552	7%	9%	936,612	149,790,484
Deposits from customers	16,489,904	2,634,262,164	14,620,478	2,283,426,254	13%	15%	12,076,495	1,931,369,692
Other deposits	677,960	108,304,110	369,360	57,686,645	84%	88%	170,099	27,203,593
Derivative financial instruments	1,454	232,277	129	20,147	1027%	1053%	10,270	1,642,461
Insurance liabilities	-	-	5,262	821,819	-100%	-100%	3,282	524,884
Borrowed funds	1,303,406	208,219,109	1,239,683	193,613,691	5%	8%	1,403,021	224,382,342
Other liabilities	926,098	147,944,156	732,659	114,426,883	26%	29%	1,029,084	164,579,346
Provisions	28,511	4,554,632	26,040	4,066,927	9%	12%	11,210	1,792,793
Current tax liabilities	63,818	10,194,926	44,151	6,895,503	45%	48%	42,992	6,875,625
Deferred income tax liabilities	44,450	7,100,888	58,283	9,102,639	-24%	-22%	3,328	532,240
Retirement benefit obligations	8,019	1,281,035	7,220	1,127,620	11%	14%	16,183	2,588,115
Liabilities held for sale	147,232	23,520,312	-	-	0%	0%	-	-
Total Liabilities	20,397,865	3,258,549,351	17,765,466	2,774,610,480	15%	17%	15,702,576	2,511,281,575
Net assets	2,134,648	341,010,018	2,173,917	339,522,357	-2%	0%	1,459,336	233,388,688
Non controlling Interest	198,212	31,664,367	167,729	26,195,915	18%	21%	105,131	16,813,391
Attributable to owners of the company	1,936,436	309,345,651	2,006,188	313,326,443	-3%	-1%	1,354,205	216,575,297
Total Equity	2,134,648	341,010,018	2,173,917	339,522,357	-2%	0%	1,459,336	233,388,688

AUDITED STATEMENT OF CASH FLOW	Year ended 31 December 2013		Restated Year ended 31 December 2012		% Variation Dec 2013-Dec 2012	
	US\$'000	NGN'000	US\$'000	NGN'000	US\$	NGN
Net cashflow (used in)/from operating activities	(388,547)	(61,975,610)	173,418	27,510,392	-324%	-325%
Net cashflow from investing activities	128,513	20,498,561	120,981	19,192,057	6%	7%
Net Cash (used in)/from financing activities	(20,154)	(8,214,678)	96,254	15,269,468	-121%	-121%
Net (decrease)/increase in cash and cash equivalents	(280,188)	(49,691,727)	390,653	61,971,917	-122%	-122%
Cash and Cash Equivalents Beginning of the Year	1,813,053	284,902,833	1,330,596	212,799,509	36%	34%
Effects of exchange differences on cash and cash equivalents	108,885	22,058,277	91,804	10,131,408	19%	118%
Cash and Cash Equivalents End of the Year	1,641,749	266,269,383	1,813,053	284,902,833	-9%	-8%
CORPORATE ACTION						
Proposed Bonus	na		na			
Proposed Dividend	na		0.4 cents			
Closure Date	na		5th July 2013			
Date of Payment	na		19th July 2013			
AGM Date	30th June 2014		20th June 2013			
AGM Venue	To be defined		Lome, Togo			
Dividend per Share	na		0.4 cents			

Audited Statement of Changes in Equity

in US\$'000

	Share Capital	PPE Revaluation Surplus	Available for Sale Fin. Assets reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Total equity and reserves attributable	Non-Controlling Interest	Total Equity
At 1 January 2012	1,080,186	64,801	(15,858)	(322,717)	232,584	315,208	1,354,206	105,131	1,459,336
Changes in Equity for 2012:									
Currency translation differences				(33,711)			(33,711)	1,268	(32,443)
Net changes in AFS investments, net of tax			15,515				15,515		15,515
Net gains on revaluation of property		(1,177)					(1,177)		(1,177)
Profit for the year						249,743	249,743	36,989	286,732
Total Comprehensive Income	-	(1,177)	15,515	(33,711)	-	249,743	249,743	36,989	286,732
Dividend relating to 2011						(55,612)	(55,612)	(22,525)	(78,137)
Issued Share Capital	328,815						328,815	15,444	344,259
Adjustments to opening retained earnings						44,715	44,715		44,715
Share options granted					1,200		1,200		1,200
Reclassification of share option reserve					(181)	181			
Transfer and Reclassification					26,539	(26,539)			
Other equity transactions						102,495	102,495		
At 31 December 2012 / 1 January 2013	1,409,001	63,624	(343)	(356,428)	260,142	630,192	2,006,188	167,729	2,173,917
Changes in Equity for 2013 :									
Currency translation differences				(57,839)			(57,838)	2,085	(55,754)
Net changes in AFS investments, net of tax			(40,685)				(40,685)		(40,685)
Net gains on revaluation of property		1,976					1,976		1,976
Profit for the year						95,541	95,541	52,232	147,773
Total Comprehensive Income	-	1,976	(40,685)	(57,839)	-	95,541	(1,006)	54,317	53,310
Dividend relating to 2012						(68,879)	(68,879)	(23,834)	(92,713)
Issued Share Capital							-		-
Adjustments to opening retained earnings							-		-
Reclassification of share option reserve							-		-
Transfer and Reclassification					82,085	(82,085)	-		-
Convertible loans - equity component					134		134		134
Other equity transactions						-	-		-
At 31 December 2013	1,409,001	65,600	(41,028)	(414,267)	342,361	574,769	1,936,437	198,212	2,134,649



Audited Statement of Changes in Equity

in LCY'000

	Share Capital	PPE Revaluation Surplus	Available for Sale Fin. Assets reserves	Currency Translation Reserve	Other Reserves	Retained Earnings	Total equity and reserves attributable	Non-Controlling Interest	Total Equity
At 1 January 2012	163,686,790	9,653,320	(2,708,509)	(35,422,731)	35,307,101	47,665,389	216,579,359	16,813,391	233,398,750
Changes in Equity for 2012:									
Currency translation differences				(12,025,294)			(12,025,294)	(346,641)	(12,371,935)
Net changes in AFS investments, net of tax			2,461,248				2,461,248		2,461,248
Net gains on revaluation of property		(186,715)					(186,715)		(186,715)
Profit for the year						39,618,397	39,618,397	5,967,812	45,486,209
Total Comprehensive Income	-	(186,715)	2,461,248	(12,025,294)	-	39,618,397	27,997,635	6,621,171	35,586,903
Dividend relating to 2011						(8,822,102)	(8,822,102)		(12,395,339)
Issued Share Capital	52,162,116						52,162,116	2,449,985	54,612,100
Adjustments to opening retained earnings						7,093,439	7,093,439	-	7,093,439
Share options granted					190,364		190,364		190,364
Reclassification of share option reserve					(28,713)	28,713	-		-
Transfer and Reclassification					4,210,058	(4,210,058)	-		-
Other equity transactions					-	16,259,465	16,259,465	4,984,606	21,244,071
At 31 December 2012 / 1 January 2013	215,042,005	9,666,604	(247,261)	(47,448,025)	37,678,810	97,633,242	313,326,276	26,195,915	339,522,191
Changes in Equity for 2013 :									
Currency translation differences				(2,080,498)			(2,080,498)	938,702	(1,141,796)
Net changes in AFS investments, net of tax			(6,489,508)				(6,489,508)		(6,489,508)
Net gains on revaluation of property		315,257					315,257		315,257
Profit for the year						15,239,363	15,239,363	8,331,362	23,570,725
Total Comprehensive Income	-	315,257	(6,489,508)	(2,080,498)	-	15,239,363	13,084,614	9,270,064	19,224,177
Dividend relating to 2012						(10,986,616)	(10,986,616)	(3,801,613)	(14,788,229)
Issued Share Capital	-						-		-
Adjustments to opening retained earnings							-		-
Reclassification of share option reserve							-		-
Transfer and Reclassification					13,093,108	(13,093,108)	-		-
Convertible loans - equity component					21,374		21,374		21,374
Other equity transactions					-	-	-		-
At 31 December 2013	215,042,005	9,981,861	(6,736,769)	(49,528,523)	50,793,292	86,792,881	309,345,647	31,664,367	341,010,014



DISCLOSURES

1. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
2. The accounting policies applied in the preparation of these financial statements were consistent with those applied in the preparation of the annual consolidated financial statements of 31 December 2013.
3. Contingent liabilities in respect of bankers acceptance, guarantees, letters of credits and commitments to extend credit not provided for in the financial statements were US\$ 4.9 billion (NGN 774.8 billion) (31 Dec 2012: US\$ 3.6 billion (NGN 556.5 billion))