

UNIVERSITY PRESS PLC

UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 31 DECEMBER, 2013

	Notes	April to Dec 2013 N'000	Oct. to Dec. 2013 N'000	April to Dec 2012 N'000	Oct. to Dec. 2012 N'000
Turnover	1	2,109,785	668,001	1,849,458	459,786
Cost of Sales		<u>(1,067,876)</u>	<u>(338,111)</u>	<u>(858,186)</u>	<u>(232,744)</u>
Gross Profit		1,041,909	329,890	991,272	227,042
Distribution expenses		(314,023)	(118,653)	(296,192)	(126,688)
Administrative expenses		<u>(325,828)</u>	<u>(103,327)</u>	<u>(319,068)</u>	<u>(82,558)</u>
Trading Profit		402,058	107,910	376,012	17,796
Other Operating Income	2	<u>15,394</u>	<u>5,376</u>	<u>21,552</u>	<u>15,411</u>
Profit from continuing operations		417,452	113,286	397,564	33,207
Finance expenses	3	<u>(8,224)</u>	<u>(1,356)</u>	<u>(9,789)</u>	<u>(4,269)</u>
Profit before taxation		409,228	111,930	387,775	28,938
Taxation expenses	4	<u>(123,669)</u>	<u>(33,825)</u>	<u>(117,194)</u>	<u>(572)</u>
Profit after tax from continuing operations		285,559	78,105	270,581	28,366
Other Comprehensive Income		<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total Comprehensive Income		<u>285,559</u>	<u>78,105</u>	<u>270,581</u>	<u>28,366</u>
attributable to owners of the parent					
Basic earnings per 50k share		<u>66.19k</u>	<u></u>	<u>62.7k</u>	

UNIVERSITY PRESS PLC

STATEMENT OF FINANCIAL POSITIOIN AS AT 31 DECEMBER 2013

		December	March
Assets		2013	2013
Non-current assets		N'000	N'000
Property, plant and equipment	Notes 5	1,242,460	1,299,120
Deferred tax asset		<u>3,757</u>	<u>3,757</u>
		<u>1,246,217</u>	<u>1,302,877</u>
Current assets			
Inventories and work-in-progress	6	998,124	963,799
Trade receivables	7	202,918	103,617
Other receivables and prepayment	8	46,395	96,874
Cash and cash equivalents	18	<u>955,311</u>	<u>321,272</u>
Total current assets		<u>2,202,748</u>	<u>1,485,562</u>
Total assets		<u>3,448,965</u>	<u>2,788,439</u>
Equity and Liabilities			
Current liabilities			
Trade payables	9	511,170	6,543
Other payables and accruals	10	322,516	380,724
Current income tax liability	4	<u>204,129</u>	<u>124,588</u>
		<u>1,037,815</u>	<u>511,855</u>
Non-Current Liabilities			
Deferred taxation		96,851	96,851
Retirement Benefits		<u>14,107</u>	<u>14,107</u>
		<u>110,958</u>	<u>110,958</u>
Total Liabilities		<u>1,148,773</u>	<u>622,813</u>
Net Assets		<u>2,300,192</u>	<u>2,165,626</u>

Equity attributable to owners of the parent

Share capital	11	215,705	215,705
Share premium	12	175,507	175,507
Capital reserve	13	1,442	1,442
Revaluation reserves	14	879,300	879,300
Reserve on Actuarial valuation of gratuity	15	(14,107)	(14,107)
Revenue reserve	16	<u>1,042,345</u>	<u>907,779</u>
		<u>2,300,192</u>	<u>2,165,626</u>

UNIVERSITY PRESS PLC**STATEMENT OF CHANGES IN EQUITY**
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013

	Share Capital N'000	Share Premium N'000	Capital Reserve N'000	Property Revaluation Reserve N'000	Revenue Reserve N'000	Reserve on actuarial valuation of gratuity N'000	Total Equity N'000
Balance at 1st April 2013	215,705	175,507	1,442	879,300	907,779	(14,107)	2,165,626
Comprehensive income for the period	-	-	-	-	285,559	-	285,559
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	215,705	175,507	1,442	879,300	1,193,338	(14,107)	2,451,185
Transaction with owners:							
Payment of Dividend	-	-	-	-	(150,993)	-	(150,993)
Balance at 31 Dec.. 2013	<u>215,705</u>	<u>175,507</u>	<u>1,442</u>	<u>879,300</u>	<u>1,042,345</u>	<u>(14,107)</u>	<u>2,300,192</u>

UNIVERSITY PRESS PLC
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 MARCH 2013

	Share Capital N'000	Share Premium N'000	Capital Reserve N'000	Property Revaluation Reserve N'000	Revenue Reserve N'000	Reserve on actuarial valuation of gratuity N'000	Total Equity N'000
Balance at 1 April 2012	215,705	175,507	1,442	658,115	798,070	-	1,848,839
Comprehensive income for the year	-	-	-	-	260,702	-	260,702
Other comprehensive income							
Gain on revaluation	-	-	-	221,185	-	-	221,185
Actuarial loss on defined benefit plan	-	-	-	-	-	(14,107)	(14,107)
Total comprehensive income	215,705	175,507	1,442	879,300	1,058,772	(14,107)	2,316,619
Transaction with owners:							
Payment of Dividend	-	-	-	-	(150,993)	-	(150,993)
Balance at 31 March 2013	215,705	175,507	1,442	879,300	907,779	(14,107)	2,165,626

UNIVERSITY PRESS PLC**STATEMENT OF CASH FLOWS****FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013**

		2013	2012
	Notes	N'000	N'000
Cash flow from operating activities			
Cash received from customers		2,186,145	1,796,445
Payments to suppliers and employees		(1,355,892)	(1,653,359)
Output VAT		(84)	(45)
Tax paid	4	<u>(44,128)</u>	<u>(65,908)</u>
Net cash provided by operating activities			77,133
Cash flow from investing activities:			
Interest received	2	9,698	10,784
Dividend Received	2	8	6
Proceeds from sale of property, plant and equipment		1,673	6,963
Proceed from disposal of investment		0	461
Purchase of property, plant and equipment	5	<u>(12,388)</u>	<u>(7,815)</u>
Net cash used in investing activities			10,399
Cash flow from financing activities:			
Dividend paid	17	<u>(150,993)</u>	<u>(150,993)</u>
Net cash used in financing activities			<u>(150,993)</u>
Net increase in cash			(63,461)
Cash and cash equivalents at the beginning of the year		<u>321,272</u>	<u>393,890</u>
Cash and cash equivalents at the end of the period	18	<u>955,311</u>	<u>330,429</u>

1	Revenue is derived from Sales of printed books in and outside Nigeria		
	Analysis by zones	2013	2012
		N'000	N'000
	Western Zone	743,197	836,658
	Eastern Zone	441,014	379,905
	Northern Zone	<u>925,574</u>	<u>632,895</u>
	Total	<u>2,109,785</u>	<u>1,849,458</u>

SEGMENT REPORTING

GEOGRAPHICAL SEGMENT REPORT FOR THE THIRD QUARTER ENDED 31 DECEMBER, 2013

Turnover is derived from sales of books from the three geographical locations in Nigeria.

	NORTH N'000	EAST N'000	WEST N'000	TOTAL N'000
Turnover	925,574	441,014	743,197	2,109,785
Cost of Sales	<u>(523,223)</u>	<u>(208,891)</u>	<u>(335,762)</u>	<u>(1,067,876)</u>
Operating Profit	402,351	232,123	407,435	1,041,909
Marketing & Distribution Expenses	<u>(136,195)</u>	<u>(64,510)</u>	<u>(113,318)</u>	<u>(314,023)</u>
Segments profit	266,156	167,613	294,117	727,886
Other Operating Income				15,394
Impairments of assets				0
Administrative expenses				(325,828)
Finance Expenses				<u>(8,224)</u>
Profit before tax				409,228
Taxation Expenses				<u>(123,669)</u>
Profit after Tax				<u>285,559</u>

BUSINESS SEGMENT REPORT FOR THE THIRD QUARTER ENDED 31 DECEMBER, 2013

Turnover is derived from sales of three categories of books

	PRIMARY N'000	SECONDARY N'000	GENERAL REFERENCE N'000	TOTAL N'000
Turnover	1,565,518	512,054	32,213	2,109,785
Cost of Sales	<u>(814,069)</u>	<u>(234,080)</u>	<u>(19,727)</u>	<u>(1,067,876)</u>
Operating Profit	751,449	277,974	12,486	1,041,909
Marketing & Distribution Expenses	<u>(204,890)</u>	<u>(100,738)</u>	<u>(8,395)</u>	<u>(314,023)</u>
Segments profit	546,559	177,236	4,091	727,886
Other Operating Income				15,394
Impairments of assets				0
Administrative expenses				(325,828)
Finance Expenses				<u>(8,224)</u>
Profit before tax				409,228
Taxation Expenses				<u>(123,669)</u>
Profit after Tax				<u>285,559</u>

GEOGRAPHICAL SEGMENT REPORT FOR THE THIRD QUARTER ENDED 31 DECEMBER, 2012

Turnover is derived from sales of books from the three geographical locations in Nigeria.

	NORTH	EAST	WEST	TOTAL
	N'000	N'000	N'000	N'000
Turnover	632,895	379,905	836,658	1,849,458
Cost of Sales	<u>(296,038)</u>	<u>(177,192)</u>	<u>(384,956)</u>	<u>(858,186)</u>
Operating Profit	336,857	202,713	451,702	991,272
Marketing & Distribution Expenses	<u>(105,596)</u>	<u>(60,981)</u>	<u>(129,615)</u>	<u>(296,192)</u>
Segment Profit	231,261	141,732	322,087	695,080
Other Operating Income				21,552
Impairment of assets				0
Administrative Expenses				(319,068)
Finance Expenses				<u>(9,789)</u>
Profit before Tax				387,775
Taxation Expenses				<u>(117,194)</u>
Profit after Tax				<u>270,581</u>

BUSINESS SEGMENT REPORT FOR THE THIRD QUARTER ENDED 31 DECEMBER, 2012

Turnover is derived from sales of three categories of books

	PRIMARY N'000	SECONDARY N'000	TERTIARY N'000	TOTAL N'000
Turnover	1,215,707	592,067	41,684	1,849,458
Cost of Sales	<u>(562,143)</u>	<u>(275,864)</u>	<u>(20,179)</u>	<u>(858,186)</u>
Operating Profit	653,564	316,203	21,505	991,272
Marketing & Distribution Expenses	<u>(175,481)</u>	<u>(112,076)</u>	<u>(8,635)</u>	<u>(296,192)</u>
Segments profit	<u>478,083</u>	<u>204,127</u>	<u>12,870</u>	695,080
Other Operating Income				21,552
Impairments of assets				0
Administrative expenses				(319,068)
Finance Expenses				<u>(9,789)</u>
Profit before tax				387,775
Taxation Expenses				<u>(117,194)</u>
Profit after Tax				<u>270,581</u>

	31 December, 2013	31 December, 2012
	N'000	N'000
2. <u>Other Income</u>		
Interest received	9,698	10,784
Dividend Received	8	6
Profit on disposal of property, plant and equipment	1,587	3,328
Bad debt recovered	717	-
Exchange gain	814	7,434
Rent Received	<u>2,570</u>	<u>-</u>
	<u>15,394</u>	<u>21,552</u>

	31 December, 2013	31 December 2012
	N'000	N'000
3 <u>Finance Expenses</u>		
Bank charges	<u>8,224</u>	<u>9,789</u>

	31 December, 2013	31 March 2013
	N'000	N'000
4 <u>Taxation</u>		
Opening Balance - Income Tax	114,909	149,809
Education Tax	<u>9,679</u>	<u>9,138</u>
	124,588	158,947
Charge for the year		
- Income Tax	123,669	114,909
- Education Tax	-	9,679
Payment during the year -		
- Income Tax	(44,128)	(149,809)
- Education Tax	<u>0</u>	<u>(9,138)</u>
Balance at the end of the year	<u>204,129</u>	<u>124,588</u>

Income tax expense is the aggregate of the charge to the income statement in respect of current income tax.

5 (a) **Property, Plant and Equipment:**
31 December 2013

	Land	Building	Furniture Fittings and Equipment	Motor Vehicles	Total
	N'000	N'000	N'000	N'000	N'000
At 1 April 2013	518,291	550,655	209,914	535,790	1,814,650
Additions	-	-	12,282	106	12,388
Disposals		0	(325)	(8,819)	(9,144)
At 31 December 2013	518,291	550,655	221,871	527,077	1,817,894

Depreciation

At 1 April 2013		18,767	129,542	367,221	515,530
Charge for the period		8,248	14,641	46,073	68,962
On disposals			(239)	(8,819)	(9,058)
At 31 December, 2013	-	27,015	143,944	404,475	575,434

Net Book values at:

At 31 December, 2013	N518,291	N523,640	N77,927	N122,602	N1,242,460
31 March 2013	N518,291	N531,304	N80,372	N168,569	N1,299,120

5 (b) **Property, Plant and Equipment:**
31 March 2013

Cost/Valuation	Land N'000	Building N'000	Furniture Fittings and Equipment N'000	Motor Vehicles N'000	Total N'000
At 1st April 2012	319,717	496,884	193,120	472,725	1,482,446
Additions	6,796	422	20,606	93,085	120,909
Disposals	-	-	(3,812)	(30,020)	(33,832)
Revaluation	191,778	53,349			245,127
At 31 March 2013	518,291	550,655	209,914	535,790	1,814,650

Depreciation

At 1 April 2012	-	14,746	114,908	333,252	462,906
Charge for the year	-	4,655	17,674	60,430	82,759
Revaluation		(634)			(634)
On disposals	-	-	(3,040)	(26,461)	(29,501)
At 31 March, 2013		18,767	129,542	367,221	515,530

Net Book values at:

At 31 March, 2013	N518,291	N531,304	N80,372	N168,569	N1,299,120
31 March 2012	N319,717	N482,138	N78,212	N139,473	N1,019,540

	31 December, 2013,	31 March, 2013
	N'000	N'000
6 <u>Inventories and work-in-progress</u>		
(a) Books	1,012,913	994,837
Provisions for obsolete inventories (Note 6(b))	<u>(53,017)</u>	<u>(53,017)</u>
	959,896	941,820
Papers (Note 6 (c))	7,808	5,252
Work in progress	29,472	13,292
Good in transit	117	2,271
Consumables	<u>831</u>	<u>1,164</u>
	<u>998,124</u>	<u>963,799</u>
 b. <u>Provision for obsolete inventories</u>	 N'000	 N'000
Balance at the beginning of the period	53,017	43,973
Provision for the period	<u>-</u>	<u>9,044</u>
Balance at the end of period	<u>53,017</u>	<u>53,017</u>
 c. <u>Papers</u>		
Papers	9,162	6,606
Provision for obsolete inventories	<u>(1,354)</u>	<u>(1,354)</u>
	<u>7,808</u>	<u>5,252</u>
 7 <u>Trade Receivables</u>		
	N'000	N'000
(a) Trade receivables	225,898	118,765
Provision for doubtful debts (note 7 (b))	<u>(22,980)</u>	<u>(15,148)</u>
	<u>202,918</u>	<u>103,617</u>
 <u>Provision for Impairment</u>		
The movement in provision for impairment is as follows:		
	N'000	N'000
(b) Balance at the beginning of the period	15,148	7,914
Provision for the period	<u>7,832</u>	<u>7,234</u>
Balance at the end of the period	<u>22,980</u>	<u>15,148</u>

	31 December 2013	31 March 2013
8 <u>Other receivables and prepayments</u>	N'000	N'000
(a). Prepayments	12,455	18,698
Sundry debtors (Notes 8(b)	<u>33,940</u>	<u>78,176</u>
	<u>46,395</u>	<u>96,874</u>
(b) <u>Sundry debtors</u>		
These comprise:	N'000	N'000
Staff Debtors	-	340
Recoverable workshop expenses	16,887	14,551
WHT Recoverable	18,765	60,344
Miscellaneous debtors	<u>12,927</u>	<u>17,580</u>
	48,579	92,815
Provision for impairment (Note 8(c)	<u>(14,639)</u>	<u>(14,639)</u>
Balance at the end of the period (Note 8 a)	<u>33,940</u>	<u>78,176</u>
 (c) <u>Provision for impairment</u>		
The movement in provision for impairment is as follows:	N'000	N'000
Balance at beginning of the year	14,639	11,393
Provision for the period	<u>0</u>	<u>3,246</u>
Balance as at the end of the period	<u>14,639</u>	<u>14,639</u>
 9. <u>Trade Payables</u>	N'000	N'000
Trade Payables	<u>511,170</u>	<u>6,543</u>
 10) <u>Other payables and accruals</u>	2013	2013
	N'000	N'000
(a) Deposit for special publication	22,385	20,317
Other suppliers	6,555	94,784
Staff pension fund (Note 10 (b)	2,922	2,606
Royalty payable (note 10 (c)	176,852	188,046
Staff incentive	7,259	22,349

Provision for audit fees	3,632	2,815
Corporate social responsibility	5,595	6,249
Other provisions and accruals	<u>97,316</u>	<u>43,558</u>
	<u>322,516</u>	<u>380,724</u>

b).	<u>Staff Pension Fund</u>	2013	2013
		N'000	N'000
	Balance at the beginning	2,606	3,210
	Charge for the period	24,765	35,759
	Payment during the period	<u>(24,449)</u>	<u>(36,363)</u>
	Balance at the end of the period (Note 10 (a))	<u>2,922</u>	<u>2,606</u>

Contribution to staff Pension fund is payable to pension fund contribution/Administrator

(c)	<u>Royalty</u>	2013	2013
		N'000	N'000
	Opening Balance	188,046	175,845
	Charge for the period	144,484	156,624
	Payments	<u>(155,678)</u>	<u>(144,423)</u>
	Balance at the end of the period	<u>176,852</u>	<u>188,046</u>

11 **Share Capital**

a)	Authorised:	31 December 2013		31 March 2013	
		Number	Value	Number	Value
		'000	N'000	'000	N'000
	Ordinary Shares of 50 kobo each	500,000	250,000	500,000	500,000
b)	<u>Issued and fully paid</u>	'000	N'000	'000	N'000
	Balance at the beginning of the year	431,410	215,705	431,410	215,705
	Balance at the end of the period	<u>431,410</u>	<u>215,705</u>	<u>431,410</u>	<u>215,705</u>

12	<u>Share premium</u>	31 December 2013		31 March 2013
		N'000		N'000
	Balance at the beginning of the year	175,507		175,507
	Balance at the end the period	<u>175,507</u>		<u>175,507</u>
13	<u>Capital reserve</u>	N'000		N'000
	Balance at the beginning and end of the year	1,442		1,442
	Balance at the end of the period	<u>1,442</u>		<u>1,442</u>
14	<u>Revaluation Reserve</u>	31 December 2013		31 March 2013
		N'000		N'000
	The movement in revaluation reserve is as follows:			
	Balance at the beginning	879,300		658,115
	Transfer from property, plant and equipment (note 5 b)			
	Cost	-		
	Accumulated depreciation		245,127	
	Capital Gain Tax		634	
			<u>(24,576)</u>	<u>221,185</u>
	Balance at the end of the period	<u>879,300</u>		<u>879,300</u>
15	<u>Reserve on actuarial valuation of gratuity</u>	2013		2013
		N'000		N'000
	Balance at the beginning	(14,107)		--
	Additions	<u>-</u>		<u>(14,107)</u>
	Balance at the end of the period	<u>(14,107)</u>		<u>(14,107)</u>

16	<u>Revenue Reserves</u>	31 December 2013	31 March 2013
		N'000	N'000
a)	Balance at the beginning	907,779	798,070
	Dividend declared and paid	<u>(150,993)</u>	<u>(150,993)</u>
		756,786	647,077
	Retained profit	<u>285,559</u>	<u>260,702</u>
	Balance at the end	<u>1,042,345</u>	<u>907,779</u>

17	<u>Dividend</u>	31 December 2013	31 March 2013
		N'000	N'000
	Amount declared	150,993	150,993
	Payment	<u>150,993</u>	<u>150,993</u>
		<u>-</u>	<u>-</u>

18 **Cash and Cash Equivalents**

For the purpose of the statement of cashflows, cash comprises cash at bank and in hand and short term deposits. Cash at the end of the period as shown in the cashflow is reconciled to the related items in the statement of financial position as follows:

	31 December 2013	31st March 2013
	N'000	N'000
Cash at bank and in hand	910,928	35,790
Short term deposits	<u>44,383</u>	<u>285,482</u>
	<u>955,311</u>	<u>321,272</u>

19 **Capital commitments**

There were no commitments for capital expenditure at the statement of financial position date (March 2013: Nil)

20 **Related Party transactions**

Related parties include the Directors, their close family members and Companies which are controlled by these individuals

21 **Post balance sheet events**

No events or transaction have occurred since 31 December 2013 which would have a material effect upon the financial statements at the date or which need to be mentioned in the financial statements in order not to make them misleading as to the financial position or results of operations for the third quarter ended 31 December 2013