PRESS RELEASE
Regulated information

Financial Results for the second quarter and six months ended 30 June 2026

29 July 2026 – UAC of Nigeria PLC ("UAC") announced its results for the period ended 30 June 2026.

H1 2026 Highlights

- Revenue grew 3.3x to ₦365bn and gross profit 3.7x to ₦105bn, driven by the consolidation of C.H.I Limited. Operating profit rose 3.9x to ₦49bn (EBIT margin 13.4%). Profit Before Tax grew 3.1x to ₦34bn.

Q2 2026 Highlights

- Revenue of ₦174bn, 3.2x Q2 2025, driven by the contribution of C.H.I. Limited ("C.H.I."), which supported the +610% growth in the Packaged Food and Beverages segment, and sales growth in the Paints segment (+8.1%).
- ₦50bn gross profit, 3.6x Q2 2025 (₦14bn). Gross margin expanded 290bps to 28.6%, reflecting earnings mix (greater contribution from higher-margin Food and Beverages segment), and moderating input costs.
- ₦21bn operating profit, 3.6x Q2 2025 (₦5.8bn). EBIT margin expanded 124bps to 11.8%, reflecting gross margin expansion.
- Profit before tax of ₦12bn, 96% higher than Q2 2025 PBT of ₦6.1bn.

Commenting on the results, **Group Managing Director, Fola Aiyesimoju**, stated*: "Our results for the first half of 2026 reflect progress against the objectives to deliver scale, integrate C.H.I. under UAC's ownership, drive margin expansion, and optimise working capital. Group revenue grew 3.3x to ₦365bn, operating profit 3.9x to ₦49bn and profit before tax 3.1x to ₦34bn, driven by growth in our Packaged Food and Beverages and Paints businesses; performance in our Edibles and Feed businesses was mixed and our Quick Service Restaurants business continued to be challenging. Net debt reduced by ₦37bn on account of strong cash generation. We remain focused on implementing our plan to drive value creation."*

Group Highlights

In million ₦, unless otherwise stated	Q2 2026	Q2 2025	Δ %	H1 2026	H1 2025	Δ %
Revenue	**173,746**	**54,402**	***219%***	**364,970**	**110,406**	***231%***
Gross Profit	**49,744**	**14,000**	***255%***	**104,558**	**28,256**	***270%***
Gross Profit Margin (%)	*28.6%*	*25.7%*	*290 bps*	*28.6%*	*25.6%*	*306 bps*
Selling and Distribution Expenses	(18,524)	(3,643)	*409%*	(34,078)	(7,024)	*385%*
Administrative Expenses	(11,744)	(5,255)	*123%*	(23,053)	(9,992)	*131%*
Operating Expenses	**(30,268)**	**(8,898)**	***240%***	**(57,131)**	**(17,016)**	***236%***
Operating Expenses (% of revenue)	*17.4%*	*16.4%*	*107 bps*	*15.7%*	*15.4%*	*24 bps*
Other income	1,096	662	*65%*	1,539	1,353	*14%*
EBIT	**20,571**	**5,764**	***257%***	**48,966**	**12,593**	***289%***
EBIT Margin (%)	*11.8%*	*10.6%*	*124 bps*	*13.4%*	*11.4%*	*201 bps*
Net Finance Cost	**(9,366)**	**(1,532)**	***512%***	**(15,854)**	**(3,619)**	***338%***
Share of Profit of Associates	652	1,825	*(64.3%)*	1,334	2,126	*(37%)*
Profit Before Tax	**11,857**	**6,058**	***96%***	**34,445**	**11,100**	***210%***
Profit Before Tax Margin (%)	*6.8%*	*11.1%*	*(431 bps)*	*9.4%*	*10.1%*	*(62 bps)*
Profit for the period	**6,382**	**4,042**	***58%***	**20,026**	**7,359**	***172%***
Profit Margin (%)	*3.7%*	*7.4%*	*(376 bps)*	*5.5%*	*6.7%*	*(118 bps)*
Basic Earnings Per Share (EPS):						
For the Period (Kobo)	209	132	*59%*	658	238	*177%*
Annualised Return on Equity (ROE)				*52.0%*	*20.0%*	*3,192 bps*
Annualised Return on Invested Capital (ROIC)				*25.2%*	*39.6%*	*(1,436 bps)*

	Jun-26	Dec-25	Δ
Quick Ratio	0.3x	0.3x	0.0x
Current Ratio	1.0x	1.0x	0.0x
Gearing	406%	494%	(8,866 bps)
Total Assets / Equity	7.4x	8.6x	(1.2x)
Net Debt /LTM EBITDA	2.7x	5.9x	(3.2x)
Long term debt/LTM EBITDA	1.6x	3.2x	(1.6x)
Free Cash Flow(N'm)	70,853	14,381	56,471

* LTM - Last Twelve Months

Group Performance and Financial Review: Q2 2026

Revenue in Q2 2026 increased by 219% YoY to ₦173.7bn, supported by the consolidation of C.H.I. Limited, volume growth in the Packaged Food and Beverages and Paints segments, which more than offset revenue declines in the Edibles and Feed, and the Quick Service Restaurants segments.

Gross profit increased by 255% to ₦49.7bn and gross profit margin increased 290bps to 28.6%, reflecting the consolidation of C.H.I., earnings mix (greater contribution from higher-margin Food and Beverages segment), as well as moderating input costs.

Operating Profit was ₦20.6bn in Q2 2026 (Q2 2025: ₦5.8bn). The increase in profitability reflects gross margin expansion which more than offset rising operating costs. **Operating expenses** of ₦30.3bn were 240% higher compared to Q2 2025, driven by the addition of operating expenses from C.H.I. Limited. The Group recorded an increase in opex/sales ratio of 106bps to 17.4% in Q2 2026 from 16.4% in Q2 2025 due to investments in brand building initiatives and promotional activities.

Net finance cost of ₦9.4bn in Q2 2026 compared to ₦1.5bn in Q2 2025 reflecting interest on borrowing from the consolidation of C.H.I. Limited. **Share of profit from associate companies** of ₦652mn decreased compared to ₦1.8bn in Q2 2025, due to non-repetition of gains from non-core property sales recognised at MDS Logistics in the prior year.

Profit before tax was ₦11.9bn, 96% higher than ₦6.1bn in Q2 2025. Total profit for the period was ₦6.4bn compared to ₦4.0bn in Q2 2025.

Earnings per share of 209 Kobo in Q2 2026 compared to 132 Kobo recorded in Q2 2025. **Annualised Return on Invested Capital (ROIC)** was 25.4% as at H1 2026 (H1 2025: 39.6%).

Cash flow, debt and liquidity

Free cash flow was ₦70.9bn in H1 2026 (H1 2025: ₦8.8bn). The increase reflects both higher operating profitability and working capital release, particularly ₦29.7bn reduction in inventory as the Group focuses on optimising working capital.

Net debt reduced by ₦37.0bn to ₦256.9bn and gross borrowings by ₦37.8bn to ₦307.0bn over the half year. Long-term debt-to-LTM EBITDA ratio improved to 1.6x in Q2 2026.

Segment Performance[1]

Revenue (% and ₦m)	Q2 2026	Q2 2025	Δ % vs Q2 2025	H1 2026	H1 2025	Δ % vs H1 2025
Packaged Food and Beverages	146,329	20,598	610.4%	307,422	39,888	670.7%
Paints	10,819	10,004	8.1%	22,410	20,093	11.5%
Edibles and Feed	15,999	23,053	(30.6%)	33,951	49,201	(31.0%)
Quick Service Restaurants	614	667	(7.9%)	1,190	1,278	(6.9%)
Earnings /(Loss) before Interest & Tax – EBIT (₦m)	**Q2 2026**	**Q2 2025**	**Δ % vs Q2 2025**	**H1 2026**	**H1 2025**	**Δ % vs H1 2025**
Packaged Food and Beverages	20,278	3,347	505.8%	45,871	6,709	583.7%
Paints	1,690	1,660	1.8%	3,812	3,175	20.1%
Edibles and Feed	346	1,043	(66.9%)	1,314	3,269	(59.8%)
Quick Service Restaurants	(133)	(253)	47.5%	(276)	(494)	44.2%
Profit/ (Loss) Before Tax – PBT (₦m)	**Q2 2026**	**Q2 2025**	**Δ % vs Q2 2025**	**H1 2026**	**H1 2025**	**Δ % vs H1 2025**
Packaged Food and Beverages	12,105	3,492	246.7%	33,562	6,941	383.5%
Paints	2,057	2,063	(0.3%)	4,449	3,776	17.8%
Edibles and Feed	(542)	(736)	26.3%	(326)	(939)	65.3%
Quick Service Restaurants	(273)	(390)	30.0%	(589)	(780)	24.4%

1) Performance of the corporate head office not included in the table as it is not allocated to any segment

Packaged Food and Beverages

Segment revenue grew 7.1x to ₦146.3bn from ₦20.6bn in Q2 2025, supported by the consolidation of C.H.I. and volume growth at UAC Foods Limited. Operating profit of ₦20.3bn in Q2 2026 grew 6.1x compared to ₦3.3bn in Q2 2025 and Profit before tax of ₦12.1bn increased 3.5x (Q2 2025: ₦3.5bn). The improved performance in the segment reflects volume growth, and lower input costs, as moderating inflation flowed through to input costs.

Paints

Segment revenue was ₦10.9bn, 8.1% higher YoY compared to ₦10.0bn in Q2 2025, driven by volume growth, price adjustments and marketing and sales initiatives. The segment has extended its offering into the mid-tier decorative market with the launch of Dulux Spruce, which enters a market at least comparable in size to the premium category. Operating profit of ₦1.7bn was broadly flat compared to Q2 2025 as the increase in gross profit was reinvested in marketing and sales initiatives, including the Dulux Spruce launch. Profit before tax was ₦2.1bn in Q2 2026 (Q2 2025: ₦2.1bn) supported by investment income.

Edibles and Feed

Revenue declined 30.6% YoY to ₦16.0bn in Q2 2026 (Q2 2025: ₦23.1bn), reflecting lower finished-goods prices across the agricultural commodities value chain and lower sales volumes relative to prior year. The pricing environment reflects the continuation of structural dynamics affecting the sector. The segment recorded an operating profit of ₦346mn in Q2 2026 (Q2 2025: ₦1.0bn) reflecting the lower revenue base. Loss before tax improved to ₦542mn in Q2 2026, compared to a loss of ₦736mn in Q2 2025, reflecting lower finance costs.

Quick Service Restaurants (QSR)

Revenue decreased 7.9% YoY to ₦614mn (Q2 2025: ₦667mn) due to closure of some stores which impacts year on year comparison. The segment's operating loss was ₦133mn (Q2 2025: ₦253mn loss), supported by deliberate cost efficiency. Loss before tax of ₦273mn was recorded in the quarter, compared to ₦390mn in Q2 2025.

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About UAC

UAC of Nigeria PLC (UAC) is a holding company with subsidiary and associate companies operating in the Packaged Food and Beverages, Paints, Animal Feeds and Other Edibles, Quick Service Restaurants, Logistics and Real Estate segments. UAC has played a prominent role in Nigeria's development for over a century. The company is focused on building its businesses into leaders in their chosen segments.

1. UAC has four operating platforms

Packaged Food and Beverages

- C.H.I. Limited (100% ownership) – a leading FMCG company with three distinct business segments – drinking yoghurt, juice, nectar and still drinks, and snacks. The company operates brands such as Chivita, Hollandia, Capri-Sun, Beefie and SuperBite.
- UAC Foods Limited (99.96% ownership) – a leading player in the packaged food and beverages industry with three distinct business segments – snacks, ice-cream, and spring water. It owns iconic brands such as Gala, SWAN Spring Water, Supreme and Funtime.

Paints

- Chemical and Allied Products PLC (57.9% ownership) – the leading paints and coatings company in Nigeria with a diversified product range spanning decorative and marine segments. CAP PLC is the sole technology licensee for AkzoNobel's decorative range in Nigeria and is also a distributor for Hempel's industrial products. The company's brand portfolio is comprised of Dulux, Sandtex, Caplux, and Hempel. The company benefits from a unique distribution model - franchised retail outlets, which it pioneered in Nigeria's paint industry. CAP PLC is listed on NGX.

Animal Feeds and Other Edibles

- Grand Cereals Limited (71.4% ownership) – a leading producer of cereals, edible oils, poultry feed, fish feed, ruminant feed and dog food. The company has production and distribution facilities in Northern and South Eastern Nigeria. It owns a portfolio of strong brands including Grand, Vital, and BestMate.
- Livestock Feeds PLC (73.3% ownership) – produces and distributes poultry feed, feed concentrates and full fat soya. The company recently expanded its offering to include veterinary drugs. Livestock Feeds' geographic strength is in South West Nigeria. The company is listed on The Nigerian Exchange ("NGX").

Quick Service Restaurants

- UAC Restaurants Limited (51% ownership) – a joint venture with Famous Brands, manages the network of Quick Service Restaurants across Nigeria under the Mr Bigg's and Debonairs Pizza brands.

2. UAC owns minority stakes in Logistics and Real Estate businesses

Logistics: MDS Logistics Limited (43% ownership) – a leading logistics provider in Nigeria, offers the complete suite of outbound logistics and supply chain services including Warehousing, Haulage and Distribution.

Real Estate: UPDC PLC (41.3% ownership) – a leading property development and management company quoted on NGX.

For more information visit www.uacnplc.com

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