



**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements**  
**For the Six Months ended 30 June 2023**

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## Statement of profit or loss and other comprehensive income For three months ended

	Note	30 June 2023 N'000	30 June 2022 N'000
Revenue	7	29,597,329	23,246,014
Cost of sales		<u>(27,107,141)</u>	<u>(16,219,082)</u>
<b>Gross profit</b>		2,490,188	7,026,932
Selling and distribution expenses		(1,300,866)	(1,274,257)
Marketing and administrative expenses		(3,092,507)	(4,827,155)
Impairment loss on trade and intercompany receivables		(1,398,346)	7,029
Other income		<u>26,331</u>	<u>30,751</u>
<b>Operating profit / (loss)</b>		(3,275,200)	963,300
Finance income		1,570,756	172,443
Finance costs		<u>1,874,383</u>	<u>(507,467)</u>
Net finance Income/(costs)		3,445,139	(335,024)
<b>Profit before minimum taxation</b>		169,939	628,276
Minimum tax expense		-	-
<b>Profit before taxation</b>		<u>169,939</u>	<u>628,276</u>
Taxation		<u>(78,461)</u>	<u>(517,909)</u>
<b>Profit from continuing operations</b>		<u>91,478</u>	<u>110,367</u>
<b>Profit for the period</b>		<u>91,478</u>	<u>110,367</u>
<b>Attributable to:</b>			
Equity holders		<u>91,478</u>	<u>110,367</u>
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic and diluted earnings per share (Naira)		<u>0.02</u>	<u>0.02</u>

The accompanying notes form an integral part of these financial statements.

## Statement of profit or loss and other comprehensive income For six months ended

	Note	30 June 2023 N'000	30 June 2022 N'000
Revenue	7	54,205,726	43,806,473
Cost of sales	8	<u>(41,115,285)</u>	<u>(29,605,523)</u>
<b>Gross profit</b>		13,090,441	14,200,950
Selling and distribution expenses		(2,558,819)	(2,284,616)
Marketing and administrative expenses	9	(7,641,678)	(8,884,115)
Impairment loss on trade receivables		(1,661,102)	52,023
Other income	10	<u>52,732</u>	<u>66,659</u>
<b>Operating profit</b>		1,281,574	3,150,901
Finance income	11(i)	1,754,138	456,507
Finance costs	11(ii)	<u>1,482,837</u>	<u>(628,600)</u>
Net finance Income/(costs)	11	3,236,975	(172,093)
<b>Profit before minimum taxation</b>		4,518,549	2,978,808
Minimum tax expense		-	-
<b>Profit before taxation</b>		4,518,549	2,978,808
Taxation	12	<u>(1,756,815)</u>	<u>(1,072,145)</u>
<b>Profit from continuing operations</b>		<u>2,761,734</u>	<u>1,906,663</u>
<b>Profit for the period</b>		<u><u>2,761,734</u></u>	<u><u>1,906,663</u></u>
<b>Attributable to:</b>			
Equity holders		<u><u>2,761,734</u></u>	<u><u>1,906,663</u></u>
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic and diluted earnings per share (Naira)		<u><u>0.48</u></u>	<u><u>0.33</u></u>

The accompanying notes form an integral part of these financial statements.

**Statement of profit or loss and other comprehensive income  
 (Continued)**

For three months ended

	<b>30 June 2023</b>	<b>30 June 2022</b>
	<b>N'000</b>	<b>N'000</b>
<b>Other comprehensive income</b>	-	-
<b>Profit for the period</b>	<u>91,478</u>	<u>110,367</u>
<b>Total comprehensive income</b>	<u><u>91,478</u></u>	<u><u>110,367</u></u>
<b>Attributable to:</b>		
Equity holders	<u>91,478</u>	<u>110,367</u>

For six months ended

	<b>30 June 2023</b>	<b>30 June 2022</b>
	<b>N'000</b>	<b>N'000</b>
<b>Other comprehensive income</b>	-	-
<b>Profit for the period</b>	<u>2,761,734</u>	<u>1,906,663</u>
<b>Total comprehensive income</b>	<u><u>2,761,734</u></u>	<u><u>1,906,663</u></u>
<b>Attributable to:</b>		
Equity holders	<u>2,761,734</u>	<u>1,906,663</u>

The accompanying notes form an integral part of these financial statements.

## Statement of Financial Position As at 30 June 2022

	Note	30 June 2023 N'000	31 December 2022 N'000
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	13	20,725,385	21,490,568
Intangible assets		2,887	3,081
		<u>20,728,272</u>	<u>21,493,649</u>
<b>Current assets</b>			
Inventories	14	11,517,472	16,331,854
Trade and other receivables	15	32,387,106	21,246,606
Cash and bank balances	16	82,733,429	66,317,783
Deferred tax asset		1,312,964	-
		<u>127,950,971</u>	<u>103,896,243</u>
<b>Total assets</b>		<u><u>148,679,244</u></u>	<u><u>125,389,892</u></u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	17	74,322,082	52,404,796
Income tax		4,458,298	2,972,361
		<u>78,780,380</u>	<u>55,377,157</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities		-	1,473,440
Unfunded retirement benefit	18	376,992	363,826
Retirement benefit obligations	18	312,319	291,205
Long service award obligations	18	319,354	319,548
		<u>1,008,665</u>	<u>2,448,019</u>
<b>Total liabilities</b>		<u><u>79,789,045</u></u>	<u><u>57,825,176</u></u>

**Statement of Financial Position (continued)**  
**As at 30 June 2022**

	Note	30 June 2023	31 December 2022
		N'000	N'000
<b>Equity</b>			
Ordinary share capital	21	2,872,503	2,872,503
Share premium	21	56,812,810	56,812,810
Retained earnings		9,204,886	7,879,403
<b>Total equity</b>		<u>68,890,199</u>	<u>67,564,716</u>
<b>Total equity and liabilities</b>		<u><u>148,679,244</u></u>	<u><u>125,389,892</u></u>

The financial statements were approved for issue by the Board of Directors on 20 July 2023 and signed on its behalf by:



His Majesty N.A. Achebe CFR, MNI  
 Chairman  
 FRC/2013/NIM/00000001568



Tim Kleinebenne\*  
 Managing Director



Folake Ogundipe  
 National Finance Director  
 FRC/2019/ICAN/00000019604

\*The Financial Reporting Council (FRC) granted a waiver to the Managing Director to sign the Financial Statements without FRC registration number. His FRC number will be obtained in due course.

The accompanying notes form an integral part of these financial statements.

**Statement of Changes in Equity  
 For six months ended**

	Share capital N'000	Share premium N'000	Retained earnings N'000	Total N'000
Balance at 1 January 2022	2,872,503	56,812,810	6,076,355	65,761,668
<b>Total comprehensive income for</b>				
Profit for the period	-	-	4,467,084	4,467,084
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	208,467	208,467
	-	-	4,675,550	4,675,550
<b>Transactions with owners</b>				
Dividend declared	-	-	(2,872,503)	(2,872,503)
Balance at 31 December 2022	<u>2,872,503</u>	<u>56,812,810</u>	<u>7,879,402</u>	<u>67,564,716</u>
Balance at 1 January 2023	2,872,503	56,812,810	7,879,403	67,564,716
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	2,761,734	2,761,734
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	-	-
	-	-	2,761,734	2,761,734
<b>Transactions with owners</b>				
Dividend declared	-	-	(1,436,251)	(1,436,251)
	-	-	(1,436,251)	(1,436,251)
Balance at 30 June 2023	<u>2,872,503</u>	<u>56,812,810</u>	<u>9,204,886</u>	<u>68,890,199</u>

The accompanying notes form an integral part of these financial statements.



## Statement of Cash Flows For six months ended

	Note	30 June 2023 N'000	30 June 2022 N'000
<b>Cash flows from operating activities</b>			
Cash generated from operations	19	18,626,530	8,815,428
Retirement benefits paid		(136,309)	(145,800)
Long service award obligations paid		(34,922)	(19,283)
Tax paid		(2,934,709)	(385,640)
<b>Net cash flow generated from operating activities</b>		<u>15,520,589</u>	<u>8,264,704</u>
<b>Cash flows from investing activities</b>			
Interest received	10	1,754,138	456,507
Purchase of property, plant and equipment	13	(481,707)	(638,837)
Proceeds from sale of property, plant and equipment		16,596	-
<b>Net cash flows/ (used) in investing activities</b>		<u>1,289,026</u>	<u>(182,330)</u>
<b>Cash flows from financing activities</b>			
Interest payment		(82,155)	(75,736)
Dividend paid		(311,816)	(321,432)
<b>Net cash used in financing activities</b>		<u>(393,971)</u>	<u>(397,168)</u>
Net increase in cash and cash equivalents		16,415,646	7,685,207
Cash and cash equivalents at the beginning of the period		<u>66,317,783</u>	<u>55,697,537</u>
<b>Cash and cash equivalents at the end of the period</b>	16	<u><u>82,733,429</u></u>	<u><u>63,382,744</u></u>

The accompanying notes form an integral part of these financial statements.

**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements for the Six Months Ended 30 June 2023**

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**1. General information**

Unilever Nigeria Plc. is incorporated in Nigeria as a public limited liability company under the Companies and Allied Matters Act (CAP C20) Laws of the Federation of Nigeria, 2004 and is domiciled in Nigeria. The company's shares are listed on the Nigerian Stock Exchange (NSE).

The company is principally involved in the manufacture and marketing of Foods and refreshments, Home care and Beauty and personal care products. It has manufacturing sites in Oregun, Lagos State and Agbara, Ogun State.

**2. Dealings in Unilever Nigeria Plc. Shares**

The Company has adopted a code of conduct regarding securities transactions by its directors on terms no less exacting than the required standard set out in the rules of the Nigerian Stock Exchange.

Having made specific enquiry of all directors, Unilever Nigeria Plc directors have complied with the required standard set out in the rules of the Nigerian Stock Exchange and in the Unilever Nigeria Plc code of conduct regarding securities transactions by directors.

**3. Basis of preparation**

These interim financial statements for the the period ended 30 June 2023 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2022, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

**4. Significant accounting policies**

The accounting policies adopted are consistent with those of the previous audited financial year.

**5. Estimates**

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2022.

## 6. Financial risk management

### Financial risk factors

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by Board of Directors. Unilever's Treasury Department identifies, evaluates and manages financial risks in close co-operation with Unilever's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity. These policies are mostly Unilever Global Policies adopted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at 31 December 2022. There have been no changes in the risk management structure since year end or in any risk management policy.

### 6.1. Financial risk factors

#### (a) Market risk

##### (i) Currency risk - Transactions in foreign currency

Unilever is exposed to foreign exchange risk arising from various currency exposures. The currencies in which these transactions are primarily denominated are US dollars, Pound sterling, Euro and Rand. The currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company manages this risk mainly by hedging foreign exchange currency contracts.

##### (ii) Cash flow and fair value interest rate risk

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

#### (b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

The carrying amounts of financial assets and contract assets represent the maximum credit exposure

*(c) Liquidity risk*

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Cash flow from operating activities provides the funds to service the financing of financial liabilities on a day-to-day basis. Unilever seeks to manage its liquidity requirements by maintaining relationships with different financial institutions through short-term and long-term credit facilities.

Cash flow forecasting is performed in Unilever. Unilever's finance team monitors rolling forecasts of Unilever's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that Unilever does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration Unilever's debt financing plans, covenant compliance and compliance with gearing ratios.

Where current liabilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N82.7 billion (31 December 2022: N66.3 billion).

## 7. Segment reporting

The chief operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP), Home & Personal Care Products (HPC).

Foods – including sale of savoury.

Home & Personal Care – including sale of skin care and oral care products, fabric care and household cleaning

There are no intersegmental sales and Nigeria is the company's primary geographical segment as it comprises 99% of the company's sales.

The Leadership Team assesses the performance based on operating profits for each operating segment that is reviewed. Total financing (including interest income and expense), income taxes and retirement benefit obligations are managed on an entity-wide basis and are not allocated to operating segments.

	<b>Food Products</b>	<b>Home &amp; Personal Care</b>	<b>Total</b>
<b>3 months ended 30 June 2023</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	14,719,933	14,877,396	29,597,329
Depreciation and amortisation	(11,301,292)	(10,563,833)	(21,865,125)
Segmental operating profit	(1,628,888)	(1,646,312)	(3,275,200)
Finance income	781,200	789,556	1,570,756
Finance cost	932,205	942,178	1,874,383
Profit before taxation			<u>169,939</u>
<b>3 months ended 30 June 2022</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	10,431,049	12,814,965	23,246,014
Depreciation and amortisation	(279,587)	(344,551)	(624,138)
Segmental operating profit	432,256	531,044	963,300
Finance income	77,379	95,064	172,443
Finance cost	(227,713)	(279,754)	(507,467)
Profit before taxation			<u>628,276</u>
<b>6 months ended 30 June 2023</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	28,049,374	26,156,352	54,205,726
Depreciation and amortisation	(11,593,764)	(10,811,313)	(22,405,078)
Segmental operating profit	663,165	618,409	1,281,574
Finance income	907,699	846,439	1,754,138
Finance cost	767,311	715,526	1,482,837
Profit before taxation			<u>4,518,549</u>

**Unilever Nigeria Plc**  
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**6 months ended 30 June**

<b>2022</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	19,871,815	23,934,658	43,806,473
Depreciation and amortisation	(572,720)	(689,814)	(1,262,534)
Segmental operating profit	1,429,335	1,721,566	3,150,901
Finance income	207,084	249,423	456,507
Finance cost	(285,150)	(343,450)	(628,600)
Profit before taxation			<u>2,978,808</u>

**Turnover over by geographical location**

	<b>Domestic (within Nigeria) N'000</b>	<b>Export (outside Nigeria) N'000</b>	<b>Total N'000</b>
3 Months ended 30 June 2023	<u>29,212,901</u>	<u>384,428</u>	<u>29,597,329</u>
3 Months ended 30 June 2022	<u>22,861,586</u>	<u>384,428</u>	<u>23,246,014</u>
6 Months ended 30 June 2023	<u>52,687,974</u>	<u>1,517,752</u>	<u>54,205,726</u>
6 Months ended 30 June 2022	<u>43,099,600</u>	<u>706,873</u>	<u>43,806,473</u>

The Company recognises revenue at a point in time when it transfers control over a product or service to a customer.

The Company has 81 key distributors, and one key distributor accounted for more than 5% of the Company's revenue.

**8. Cost of Sales**

	<b>2023 N'000</b>	<b>2022 N'000</b>
Cost of good sold	24,394,583	28,058,388
Revaluation Loss*	14,361,756	1,068,854
Restructuring Cost**	<u>2,358,945</u>	<u>478,281</u>
	<u>41,115,285</u>	<u>29,605,523</u>

\*Revaluation loss arising from foreign currencies denominated balances in respect of trade loan.

\*\*Included in restructuring cost are raw and packaging materials written off due to stoppage of production in home care category and associated redundancy cost.

**9. Marketing and administrative expenses**

	<b>2023 N'000</b>	<b>2022 N'000</b>
Brand and marketing	3,089,765	2,972,532
Overheads*	2,978,099	4,758,189
Service Fees	<u>1,573,814</u>	<u>1,153,394</u>
	<u>7,641,678</u>	<u>8,884,115</u>

Included in overheads is N1.2bn revaluation gains on foreign currencies denominated non-trade receivables.

**10. Other income**

	<b>2023 N'000</b>	<b>2022 N'000</b>
Transitional Service Agreement income (10(i))	<u>52,732</u>	<u>66,659</u>
	<u>52,732</u>	<u>66,659</u>

**10(i)** Subsequent to the disposal of the Tea business in October 2021, Unilever entered into a Transitional Service Agreement ("the Agreement") with the new owner, Unilever Tea MSO Nigeria Limited. The Agreement will be in place for a period of 15 months, during which time Unilever would provide production and sales support to Unilever Tea MSO Nigeria Limited in exchange for a fee.

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**11 Net Finance income / (cost)**

	<b>2023</b>	<b>2022</b>
Finance Income (Note 11(i))	1,754,138	456,507
Finance Cost (Note 11(ii))	<u>1,482,837</u>	<u>(628,600)</u>
	<u><u>3,236,975</u></u>	<u><u>(172,093)</u></u>

**11(i) Finance income**

	<b>2023</b>	<b>2022</b>
	<b>N'000</b>	<b>N'000</b>
Interest on call deposits and bank accounts	<u>1,754,138</u>	<u>456,507</u>
	<u><u>1,754,138</u></u>	<u><u>456,507</u></u>

**11(ii) Finance cost**

	<b>2023</b>	<b>2022</b>
	<b>N'000</b>	<b>N'000</b>
Interest on third party bank loans	1,369,061	122,511
Exchange difference on bank accounts (Gain)/Loss	(2,934,053)	430,353
Employee benefit charge	<u>82,155</u>	<u>75,736</u>
	<u><u>(1,482,837)</u></u>	<u><u>628,600</u></u>

**12. Taxation**

Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the period.



**13. Property, plant and equipment (PPE)**

	<b>Capital work-in- progress N'000</b>	<b>Lease hold land N'000</b>	<b>Buildings N'000</b>	<b>Plant and machinery N'000</b>	<b>Furniture and equipment N'000</b>	<b>Motor vehicles N'000</b>	<b>Total N'000</b>
<b>Cost</b>							
<b>1 January 2022</b>	955,640	433,640	12,757,446	27,599,939	1,437,201	1,503,790	44,687,655
Additions	1,559,536	-	-	-	-	-	1,559,536
Disposals	-	-	(36,298)	(2,122,554)	(32,375)	(160,514)	(2,351,740)
Transfers	(735,548)	-	231,593	431,706	31,915	40,334	-
<b>At 31 December 2022</b>	1,779,628	433,640	12,952,741	25,909,091	1,436,741	1,383,610	43,895,452
Additions	481,707	-	-	-	-	-	481,707
Disposals	-	-	-	(6,257)	(2,036)	(115,819)	(124,112)
Transfers	(894,091)	-	184,642	227,750	364,156	117,544	-
Write-offs	(105,567)	-	-	(48,254)	-	-	(153,821)
<b>At 30 June 2023</b>	1,261,678	433,640	13,137,383	26,082,330	1,798,861	1,385,335	44,099,226
<b><u>Depreciation / impairment</u></b>							
<b>1 January 2022</b>	-	3,190	3,809,215	16,609,454	1,035,057	854,453	22,311,369
Depreciation charge for the year	-	-	373,465	1,639,099	160,153	247,582	2,420,298
Disposals	-	-	(35,807)	(2,116,788)	(18,878)	(155,310)	(2,326,784)
<b>At 31 December 2022</b>	-	3,190	4,146,872	16,131,765	1,176,331	946,725	22,404,883
Depreciation charge for the period	-	-	189,886	754,403	48,038	100,374	1,092,701
On disposals	-	-	-	(6,186)	(2,036)	(115,522)	(123,744)
<b>At 30 June 2023</b>	-	3,190	4,336,758	16,879,982	1,222,334	931,576	23,373,841
<b><u>Net book value:</u></b>							
At 1 January 2021	955,640	430,450	8,948,231	10,990,485	402,143	649,338	22,376,287
At 31 December 2022	1,779,628	430,450	8,805,869	9,777,326	260,410	436,886	21,490,568
At 30 June 2023	1,261,678	430,450	8,800,624	9,202,348	576,527	453,759	20,725,385

**14. Inventories**

	<b>30 June 2023 N'000</b>	<b>31 December 2022 N'000</b>
Raw and packaging materials	6,302,005	12,422,867
Work in progress	230,625	546,310
Goods in transit	462,413	-
Finished goods	3,087,401	2,029,402
Engineering spares and other inventories	1,083,573	981,820
Right to recover returned goods	351,455	351,455
	<u>11,517,472</u>	<u>16,331,854</u>

**15. Trade and other receivables**

	<b>30 June 2023 N'000</b>	<b>31 December 2022 N'000</b>
Trade receivables: gross	6,321,874	5,243,534
Less: rebate accruals	(1,234,184)	(580,948)
Less impairment	(937,121)	(1,424,010)
Trade receivables: net	4,150,569	3,238,576
Advances and prepayments	8,424,118	9,673,972
Cash with registrar	556,167	529,497
Interest receivable	913,659	225,880
Other receivables	1,846,090	4,068,199
Due from related parties (Note 20(iii))	6,038,944	1,972,574
Deposit for imports*	10,457,559	1,537,908
	<u>32,387,106</u>	<u>21,246,606</u>

\*Deposit for imports represents foreign currencies purchased for funding letter of credits in respect of imported raw materials.

**16. Cash and cash equivalents**

	<b>30 June 2023 N'000</b>	<b>31 December 2022 N'000</b>
Cash at bank and in hand	22,795,816	29,639,295
Fixed deposit	59,937,613	36,678,488
Cash and bank balances	<u>82,733,429</u>	<u>66,317,783</u>

**17. Trade and other payables**

	<b>30 June 2023 N'000</b>	<b>31 December 2022 N'000</b>
Trade payables	21,922,428	14,757,595
Trade finance facility (Note 17(ii))	20,617,917	13,556,275
Amount due to related companies (Note 20(ii))	9,344,801	6,276,585
Dividend payable (Note 17(i))	9,403,215	8,543,165
Accrued liabilities	7,192,567	4,982,890
Accrued brand and marketing expenses	1,525,192	686,708
Accrued shipping and freight charges	1,393,777	1,103,981
	<u>71,399,897</u>	<u>49,907,199</u>

**17. Trade and other payables (continued)**

*Other non-financial payables:*

Refund liabilities	-	442,313
Statutory deductions	1,574,057	641,088
Non trade payables	1,348,185	1,414,196
	<b>2,922,242</b>	<b>2,497,597</b>
<b>Total trade and other payables</b>	<b>74,322,139</b>	<b>52,404,796</b>

<b>30 June</b>	<b>31 December</b>
<b>2023</b>	<b>2022</b>
<b>N'000</b>	<b>N'000</b>

(i) Dividend payable		
As at 1 January	8,543,165	6,413,241
Dividend declared	1,436,251	2,872,503
Withholding tax payable	(144,141)	(230,310)
Cash paid to registrar in	(120,245)	(61,410)
Dividend unclaimed by shareholders	-	172,909
Dividend paid	(311,816)	(623,767)
As at period/ year end	<b>9,403,215</b>	<b>8,543,165</b>

(ii) The Company is involved in trade financing arrangements with some local banks where the banks agree to pay amounts to foreign vendors in respect of invoices owed by the Company and receives settlement from the Company at a later date. The principal purpose of the arrangement is to facilitate efficient payment processing in view of the challenges being experienced with sourcing foreign currency in the Nigerian market. The arrangement enables the Company settle its foreign obligations in a timely manner to facilitate receipt of key input materials required in the production of finished goods.

**18. Retirement benefit obligations**

The amounts recognised in the statement of financial position are determined as follows:

	<b>30 June</b>	<b>31 December</b>
	<b>2023</b>	<b>2022</b>
	<b>N'000</b>	<b>N'000</b>
Present value of funded retirement benefit obligations	(1,492,476)	(1,810,481)
Fair value of plan assets	1,180,157	1,519,276
Retirement benefit deficit	(312,319)	(291,205)
Present value of unfunded retirement benefit obligations	(376,992)	(363,826)
Long service award obligations	(319,354)	(319,548)
Net liability in the statement of financial position	<b>(1,008,665)</b>	<b>(974,579)</b>

**19. Cash flows from operating activities**

	<b>30 June 2023</b>	<b>30 June 2022</b>
	<b>N'000</b>	<b>N'000</b>
Profit before tax	4,518,549	2,978,808
Adjustment for non-cash items:		
- Depreciation of property, plant and equipment	1,092,701	1,262,724
- Amortisation of intangible assets	194	195
- Loss on disposal of property, plant and equipment	368	-
- Finance income	(1,754,138)	(456,507)
- Finance expense	82,155	75,736
- Net change in retirement benefit obligations	170,589	189,734
- Long service award obligations	34,729	27,820
Changes in working capital:		
- Increase in trade and other receivables	(11,140,501)	(3,948,468)
- Decrease in inventory	4,814,382	365,575
- Increase in trade and other payables	20,807,501	8,319,811
Cash flows generated from operating activities	<u>18,626,530</u>	<u>8,815,428</u>

**20. Related party transactions**

**(i) Sale of finished goods to related parties**

	<b>30 June 2023</b>	<b>30 June 2022</b>
	<b>N'000</b>	<b>N'000</b>
Unilever Asia Private Limited	19,066	-
Unilever Ghana Limited	-	54,735
Unilever Cote D'Ivoire	1,498,685	267,710
	<u>1,517,752</u>	<u>322,445</u>

**(ii) Outstanding related party balances as at:**

	<b>30 June 2023</b>	<b>31 December 2022</b>
	<b>N'000</b>	<b>N'000</b>
<i>Receivables from related parties:</i>		
Unilever Cote D'Ivoire	6,412,266	3,119,662
Unilever Ghana Limited	1,780,910	1,258,195
Unilever U.K. Central Resources Limited	3,224,177	1,937,641
Other related parties	638,456	13,360
Gross receivables	12,055,809	6,328,858
Less impairment	(6,016,865)	(4,356,284)
<b>Amount due from related companies (Note 15)</b>	<u>6,038,944</u>	<u>1,972,574</u>

**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements for the Six Months Ended 30 June 2023**

	<b>30 June 2023 N'000</b>	<b>31 December 2022 N'000</b>
<i>Payables to related parties:</i>		
Unilever UK Plc	7,495,885	5,202,263
Unilever Asia Private	117,100	42
Unilever Cote D'Ivoire	930,873	526,963
Unilever Ghana Limited	348,830	201,166
Other related parties	452,111	346,150
Amount due to related companies per note 17	9,344,801	6,276,585
Unilever Overseas Holding (Dividend payable)	5,824,172	4,814,959
<b>Total amount due to related parties</b>	<b>15,168,971</b>	<b>11,091,544</b>

**21. Share capital and share premium**

	<b>Number of ordinary shares (thousands)</b>	<b>Ordinary shares N'000</b>	<b>Share premium N'000</b>
Balance as at 31 December 2022 and 30 June 2023	5,745,005	2,872,503	56,812,810

The share capital of the Company is Two Billion, Eight Hundred and Seventy-Two Million, Five Hundred and Two Thousand, Seven Hundred and Eight Naira, Fifty Kobo (N2,872,502,708.50) divided into Five Billion, Seven Hundred and Forty-Five Million, Five Thousand, Four Hundred and Seventeen (5,745,005,417) Ordinary shares of 50 Kobo each

**(a) Shareholding Pattern as at 30 June, 2023**

<b>Shareholders</b>	<b>Number of Ordinary Shares</b>	<b>Percentage Holdings</b>
Unilever Overseas	4,364,161,812	75.96
Stanbic Nominees Limited	252,259,044	4.39
Free float	1,128,584,561	19.64
<b>Total</b>	<b>5,745,005,417</b>	<b>100.00</b>
Total Free Float	1,380,843,605	24.04

**Compliance with Free float Requirements**

Unilever Nigeria Plc. as at 30 June, 2023 is compliant with the Free float requirement for the Main Board of the Nigerian Stock Exchange.