



**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements**  
**For the Twelve Months ended 31 December 2022**

<b>Contents</b>	<b>Page</b>
- Statement of profit or loss and other comprehensive income	3 - 4
- Statement of profit or loss and other comprehensive income (Continued)	5
- Statement of financial position	6 - 7
- Statement of changes in equity	8
- Statement of cash flows	9
- Notes to the financial statements	10

## Statement of profit or loss and other comprehensive income For three months ended

	Note	31 December 2022 N'000	31 December 2021 N'000
Revenue	7	23,952,214	20,850,156
Cost of sales		(9,651,647)	(13,890,392)
<b>Gross profit</b>		14,300,567	6,959,764
Selling and distribution expenses		(1,327,354)	(1,031,291)
Marketing and administrative expenses		(4,964,667)	(3,490,822)
Impairment loss on trade and intercompany receivables		(3,596)	(156,264)
Other income		28,724	37,352
<b>Operating (Loss)/ profit</b>		8,033,674	2,318,739
Finance income		947,567	0
Finance costs		409,114	(278,123)
Net finance income		1,356,681	(278,123)
<b>(Loss)/ profit before minimum taxation</b>		9,390,355	2,040,616
Minimum tax expense		-	(105,083)
<b>(Loss)/ profit before taxation</b>		9,390,355	1,935,533
Taxation		(3,049,759)	(389,078)
<b>(Loss)/ profit from continuing operations</b>		6,340,596	1,546,454
<b>Discontinued operations</b>			
Profit from discontinued operations		-	2,336,849.10
<b>(Loss)/ profit for the period</b>		6,340,596	3,883,303
<b>Attributable to:</b>			
Equity holders		6,340,596	3,883,303
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic and diluted earnings per share (Naira)		1.10	0.68

The accompanying notes form an integral part of these financial statements.

## Statement of profit or loss and other comprehensive income For twelve months ended

	Note	31 December 2022 N'000	31 December 2021 N'000
Revenue	7	88,720,761	70,523,695
Cost of sales		<u>(57,238,265)</u>	<u>(50,161,785)</u>
<b>Gross profit</b>		31,482,496	20,361,911
Selling and distribution expenses		(4,797,463)	(3,318,990)
Marketing and administrative expenses	8	(18,281,825)	(15,121,313)
Impairment loss on trade receivables		50,483	(829,576)
Other income	9	<u>123,683</u>	<u>37,352</u>
<b>Operating profit</b>		8,577,374	1,129,384
Finance income	10	1,834,478	1,027,210
Finance costs	11	<u>(548,377)</u>	<u>(95,742)</u>
Net finance costs		1,286,101	931,468
<b>Profit before minimum taxation</b>		9,863,475	2,060,853
Minimum tax expense		<u>-</u>	<u>(182,169)</u>
<b>Profit before taxation</b>		9,863,475	1,878,683
Taxation	12	<u>(3,870,887)</u>	<u>(1,190,417)</u>
		5,992,588	688,266
<b>(Loss)/ profit from continuing operations</b>			
<b>Discontinued operations</b>			
Profit from discontinued operations	22	<u>-</u>	<u>2,720,908</u>
<b>(Loss)/ profit for the period</b>		<u><u>5,992,588</u></u>	<u><u>3,409,174</u></u>
<b>Attributable to:</b>			
Equity holders		<u><u>5,992,588</u></u>	<u><u>3,409,174</u></u>
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic and diluted earnings per share (Naira)		<u><u>1.04</u></u>	<u><u>0.59</u></u>

The accompanying notes form an integral part of these financial statements.

**Statement of profit or loss and other comprehensive income  
 (Continued)**

For three months ended

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Remeasurement on post employment benefit obligations	308,841	-
<b>Other comprehensive income</b>	308,841	-
<b>(Loss)/ profit for the period</b>	<u>6,340,596</u>	<u>3,883,303</u>
<b>Total comprehensive income</b>	<u><u>6,649,437</u></u>	<u><u>3,883,303</u></u>
<b>Attributable to:</b>		
Equity holders	<u><u>6,649,437</u></u>	<u><u>3,883,303</u></u>

For twelve months ended 31 December 2022

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
<b>Items that will not be reclassified to income statement:</b>		
Remeasurement on post employment benefit obligations	308,841	330,555
Tax effect	-	(107,181)
<b>Other comprehensive income</b>	308,841	223,374
<b>(Loss)/ profit for the period</b>	<u>5,992,588</u>	<u>3,409,174</u>
<b>Total comprehensive income</b>	<u><u>6,301,429</u></u>	<u><u>3,632,548</u></u>
<b>Attributable to:</b>		
Equity holders	<u><u>6,301,429</u></u>	<u><u>3,632,548</u></u>

The accompanying notes form an integral part of these financial statements.

**Statement of Financial Position**  
**As at 31 December 2022**

	Note	31 December 2022	31 December 2021
		N'000	N'000
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	13	21,425,467	22,376,286
Intangible assets		3,081	3,467
		<u>21,428,548</u>	<u>22,379,753</u>
<b>Current assets</b>			
Inventories	14	14,950,441	14,956,332
Trade and other receivables	15	18,136,042	14,992,655
Cash and bank balances	16	68,176,894	55,697,537
Assets held for sale			262,258
		<u>101,263,377</u>	<u>85,908,782</u>
<b>Total assets</b>		<u>122,691,925</u>	<u>108,288,535</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	17	47,719,691	39,739,074
Income tax		2,850,050	478,615
		<u>50,569,741</u>	<u>40,217,689</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities		2,265,854	1,063,404
Unfunded retirement benefit	18	363,825	454,713
Retirement benefit obligations	18	(17,635)	421,291
Long service award obligations	18	319,546	369,770
		<u>2,931,590</u>	<u>2,309,178</u>
<b>Total liabilities</b>		<u>53,501,331</u>	<u>42,526,867</u>

**Statement of Financial Position (continued)**  
**As at 31 December 2022**

	Note	31 December 2022	31 December 2021
		N'000	N'000
<b>Equity</b>			
Ordinary share capital	21	2,872,503	2,872,503
Share premium	21	56,812,810	56,812,810
Retained earnings		9,505,281	6,076,355
<b>Total equity</b>		<u>69,190,594</u>	<u>65,761,668</u>
<b>Total equity and liabilities</b>		<u>122,691,925</u>	<u>108,288,535</u>

The financial statements were approved for issue by the Board of Directors on 19 January 2023 and signed on its behalf by:



His Majesty N.A. Achebe CFR, MNI  
 Chairman  
 FRC/2013/NIM/00000001568



Carl Cruz  
 Managing Director  
 FRC/2022/PRO/DIR/003/023359



Folake Ogundipe  
 National Finance Director  
 FRC/2019/ICAN/00000019604

The accompanying notes form an integral part of these financial statements.

**Statement of Changes in Equity  
 For twelve months ended 31 December 2022**

	Share capital N'000	Share premium N'000	Retained earnings N'000	Total N'000
Balance at 1 January 2021	2,872,503	56,812,810	2,443,807	62,129,120
<b>Total comprehensive income for</b>				
(Loss)/ profit for the period	-	-	3,409,174	3,409,174
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	223,374	223,374
	-	-	3,632,548	3,632,548
Balance at 31 December 2021	<u>2,872,503</u>	<u>56,812,810</u>	<u>6,076,355</u>	<u>65,761,668</u>
Balance at 1 January 2022	2,872,503	56,812,810	6,076,355	65,761,668
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	5,992,588	5,992,588
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	308,841	308,841
	-	-	6,301,429	6,301,429
<b>Transactions with owners</b>				
Dividend declared	-	-	(2,872,503)	(2,872,503)
	-	-	(2,872,503)	(2,872,503)
Balance at 31 December 2022	<u>2,872,503</u>	<u>56,812,810</u>	<u>9,505,281</u>	<u>69,190,594</u>

The accompanying notes form an integral part of these financial statements.



## Statement of Cash Flows For twelve months ended

		<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>Note</b>	<b>N'000</b>	<b>N'000</b>
<b>Cash flows from operating activities</b>			
Cash generated from operations	19	13,125,809	20,299,380
Retirement benefits paid		(298,028)	(46,673)
Long service award obligations paid		(72,048)	(39,170)
Tax paid		(297,002)	(123,584)
<b>Net cash flow generated from operating activities</b>		<u>12,458,729</u>	<u>20,089,952</u>
<b>Cash flows from investing activities</b>			
Interest received	10	1,834,478	590,607
Purchase of property, plant and equipment	13	(1,494,435)	(1,622,462)
Proceeds from sale of assets held for sale		387,000	
Proceeds from sale of property, plant and equipment		7,487	103,935
<b>Net cash flows/ (used) in investing activities</b>		<u>734,530</u>	<u>(927,920)</u>
<b>Cash flows from financing activities</b>			
Interest payment		(90,136)	(307,414)
Dividend paid		(623,767)	(55,664)
<b>Net cash used in financing activities</b>		<u>(713,903)</u>	<u>(363,078)</u>
Net increase in cash and cash equivalents		12,479,357	18,798,954
Impact of foreign exchange movement on cash balance			(202,245)
Cash and cash equivalents at the beginning of the period		<u>55,697,537</u>	<u>37,100,827</u>
<b>Cash and cash equivalents at the end of the period</b>	16	<u><u>68,176,894</u></u>	<u><u>55,697,536</u></u>

The accompanying notes form an integral part of these financial statements.

<b>Notes to the financial statements</b>	<b>Page</b>
General information	11
Dealings in Unilever Nigeria Plc. Shares	11
Basis of preparation	11
Significant accounting policies	11
Estimates	11
Financial risk management	12 - 13
Segment reporting	14 - 15
Marketing and administrative expenses	15
Other income	15
Finance income	16
Finance cost	
Income taxes	16
Property, plant and equipment	17
Inventories	18
Trade and other receivables	18
Cash and cash equivalents	18
Trade and other payables	18 - 19
Retirement benefit obligations	19
Cash flows from operating activities	20
Related party transactions	20 - 21
Share capital and premium	21
Assets held for sale	21

**1. General information**

Unilever Nigeria Plc. is incorporated in Nigeria as a public limited liability company under the Companies and Allied Matters Act (CAP C20) Laws of the Federation of Nigeria, 2004 and is domiciled in Nigeria. The company's shares are listed on the Nigerian Stock Exchange (NSE).

The company is principally involved in the manufacture and marketing of Foods and refreshments, Home care and Beauty and personal care products. It has manufacturing sites in Oregun, Lagos State and Agbara, Ogun State.

**2. Dealings in Unilever Nigeria Plc. Shares**

The Company has adopted a code of conduct regarding securities transactions by its directors on terms no less exacting than the required standard set out in the rules of the Nigerian Stock Exchange.

Having made specific enquiry of all directors, Unilever Nigeria Plc directors have complied with the required standard set out in the rules of the Nigerian Stock Exchange and in the Unilever Nigeria Plc code of conduct regarding securities transactions by directors.

**3. Basis of preparation**

These interim financial statements for the the period ended 31 Dec 2022 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2021, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

**4. Significant accounting policies**

The accounting policies adopted are consistent with those of the previous audited financial year.

**5. Estimates**

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2021.

## **6. Financial risk management**

### **Financial risk factors**

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by Board of Directors. Unilever's Treasury Department identifies, evaluates, and manages financial risks in close co-operation with Unilever's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity. These policies are mostly Unilever Global Policies adopted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at 31 December 2022. There have been no changes in the risk management structure since year end or in any risk management policy.

### **6.1. Financial risk factors**

#### *(a) Market risk*

##### **(i) Currency risk - Transactions in foreign currency**

Unilever is exposed to foreign exchange risk arising from various currency exposures. The currencies in which these transactions are primarily denominated are US dollars, Pound sterling, Euro and Rand. The currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company manages this risk mainly by hedging foreign exchange currency contracts.

##### **(ii) Cash flow and fair value interest rate risk**

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

#### *(b) Credit risk*

Credit risk is the risk of financial loss to the Company if a customer or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

The carrying amounts of financial assets and contract assets represent the maximum credit exposure

*(c) Liquidity risk*

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Cash flow from operating activities provides the funds to service the financing of financial liabilities on a day-to-day basis. Unilever seeks to manage its liquidity requirements by maintaining relationships with different financial institutions through short-term and long-term credit facilities.

Cash flow forecasting is performed in Unilever. Unilever's finance team monitors rolling forecasts of Unilever's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that Unilever does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration Unilever's debt financing plans, covenant compliance and compliance with gearing ratios.

Where current liabilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N68.2 billion (31 December 2021: N55.7 billion).

**7. Segment reporting**

The chief operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP), Home & Personal Care Products (HPC).

Foods – including sale of nutrition.

Home & Personal Care – including sale of skin care and oral care products, fabric care and household cleaning

There are no intersegmental sales and Nigeria is the company's primary geographical segment as it comprises 99% of the company's sales.

The Leadership Team assesses the performance based on operating profits for each operating segment that is reviewed. Total financing (including interest income and expense), income taxes and retirement benefit obligations are managed on an entity-wide basis and are not allocated to operating segments.

	<b>Food Products</b>	<b>Home &amp; Personal Care</b>	<b>Total</b>
<b>3 months ended 31 December 2022</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	11,967,437	11,984,777	23,952,214
Depreciation and amortisation	(281,388)	(276,788)	(558,176)
Segmental operating profit	3,863,891	4,169,783	8,033,674
Finance income	461,572	485,995	947,567
Finance cost	189,789	219,325	409,114
Profit before taxation			<u>9,390,355</u>
<b>3 months ended 31 December 2021</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	9,585,819	11,264,337	20,850,156
Depreciation and amortisation	(623,784)	(1,178,729)	(1,802,513)
Segmental operating profit	1,066,036	1,252,703	2,318,739
Finance cost	(127,867)	(150,256)	(278,123)
Profit before taxation			<u>1,935,533</u>
<b>12 months ended 31 December 2022</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	42,628,765	46,091,996	88,720,761
Depreciation and amortisation	(1,163,096)	(1,257,588)	(2,420,684)
Segmental operating profit	4,121,277	4,456,097	8,577,374
Finance income	881,434	953,044	1,834,478
Finance cost	(263,486)	(284,891)	(548,377)
Profit before taxation			<u>9,863,475</u>

**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements for the Year ended 31 December 2022**

**12 months ended 31**

<b>December 2021</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Revenue	31,003,892	39,519,802	70,523,693
Depreciation and amortisation	(1,728,425)	(2,203,175)	(3,931,600)
Segmental operating profit	1,416,343	1,577,580	2,993,923
Finance income	383,015	355,209	738,224
Profit before taxation	0	0	<u>1,878,683</u>

**Turnover over by geographical location**

	<b>Domestic (within Nigeria) N'000</b>	<b>Export (outside Nigeria) N'000</b>	<b>Total N'000</b>
3 months ended 31 December 2022	23,667,005	285,209	23,952,214
3 months ended 31 December 2021	<u>20,734,782</u>	<u>115,373</u>	<u>20,850,156</u>
12 months ended 31 December 2022	<u>87,629,134</u>	<u>1,091,627</u>	<u>88,720,761</u>
12 months ended 31 December 2021	<u>70,205,824</u>	<u>317,869</u>	<u>70,523,693</u>

The Company recognises revenue at a point in time when it transfers control over a product or service to a customer.

The Company has 80 key distributors, and one key distributor accounted for more than 10% of the Company's revenue.

**8. Marketing and administrative expenses**

	<b>2022 N'000</b>	<b>2021 N'000</b>
Brand and marketing	6,042,342	4,816,559
Overheads	9,808,861	8,435,269
Service Fees	2,430,622	1,869,485
	<u>18,281,825</u>	<u>15,121,314</u>

**9. Other income**

	<b>2022 N'000</b>	<b>2021 N'000</b>
Transitional Service Agreement income (9(i))	123,683	37,352
	<u>123,683</u>	<u>37,352</u>

**9(i)** Subsequent to the disposal of the Tea business in October 2021, Unilever entered into a Transitional Service Agreement ("the Agreement") with the new owner, Unilever Tea MSO Nigeria Limited. The Agreement will be in place for a period of 15 months, during which time Unilever would provide production and sales support to Unilever Tea MSO Nigeria Limited in exchange for a fee.

**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements for the Year ended 31 December 2022**

**10. Finance income**

	<b>2022</b>	<b>2021</b>
	<b>N'000</b>	<b>N'000</b>
Interest on call deposits and bank accounts	1,834,478	590,607
Exchange difference on bank accounts	-	436,603
Interest on Employee benefit	-	
Unwinding of lease liability	-	
	<u>1,834,478</u>	<u>1,027,210</u>

**11. Finance cost**

	<b>2022</b>	<b>2021</b>
	<b>N'000</b>	<b>N'000</b>
Interest on third party bank loans	543,143	63,230
Exchange difference on bank accounts	(84,902)	-
Employee benefit charge **	90,136	32,512
	<u>548,377</u>	<u>95,742</u>

\*\* Employee benefit charge includes actuarial gain of N165.9 million on Long Service Awards which partly offset the risk on employee pension liability of N256.1 million.

**12. Taxation**

Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the period.



**13. Property, plant and equipment (PPE)**

	<b>Capital work-in- progress N'ooo</b>	<b>Lease hold land N'ooo</b>	<b>Buildings N'ooo</b>	<b>Plant and machinery N'ooo</b>	<b>Furniture and equipment N'ooo</b>	<b>Motor vehicles N'ooo</b>	<b>Total N'ooo</b>
<b>Cost</b>							
<b>1 January 2021</b>	950,819	433,640	12,763,789	33,215,018	1,995,587	1,288,964	50,647,817
Additions	1,622,462	-	-	-	-	-	1,622,462
Disposals	-	-	-113,448	-6,719,278	-145,485	-339,229	-7,317,440
Transfers	-1,617,641	-	107,105	919,218	37,263	554,055	-
Transfer between classes				366,953	-366,953		-
Write-offs				-181,972	-83,211		-265,183
<b>At 31 December 2021</b>	955,640	433,640	12,757,446	27,599,939	1,437,201	1,503,790	44,687,656
Additions	1,494,435	-	-	-	-	-	1,494,435
Disposals	-	-	-36,298	-2,122,554	-32,375	-160,514	-2,351,740
Transfers	-735,548	-	231,593	431,706	31,915	40,334	-
<b>At 31 December 2022</b>	1,714,527	433,640	12,952,742	25,909,092	1,436,742	1,383,610	43,830,352
<b>Depreciation / impairment</b>							
<b>1 January 2021</b>	-	3,190	2,758,067	18,650,036	888,691	977,230	23,277,214
Depreciation charge for the year	-	-	1,104,373	1,784,833	430,099	216,080	3,535,385
Disposals	-	-	-53,225	-2,507,524	-136,657	-338,857	-3,036,263
Transfer between classes	-	-	-	65,051	-65,051		-
Write-offs	-	-	-	-1,382,941	-82,025		-1,464,966
	-	3,190	3,809,215	16,609,455	1,035,057	854,453	22,311,370
Depreciation charge for the period	-	4,461	369,004	1,639,099	160,153	247,582	2,420,298
On disposals	-	-	-35,807	-2,116,788	-18,878	-155,310	-2,326,784
<b>At 31 December 2022</b>	-	7,651	4,142,412	16,131,766	1,176,331	946,726	22,404,885
<b>Net book value:</b>							
At 1 January 2021	950,819	430,450	10,005,721	14,564,981	1,106,896	311,734	27,370,602
At 31 December 2021	955,640	430,450	8,948,231	10,990,484	402,143	649,338	22,376,286
At 31 December 2022	1,714,527	425,989	8,810,330	9,777,325	260,410	436,885	21,425,467

**14. Inventories**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Raw and packaging materials	11,071,263	10,189,180
Work in progress	546,310	343,519
Goods in transit	-	969,957
Finished goods	2,123,167	2,180,366
Engineering spares and other inventories	981,820	1,045,428
Right to recover returned goods	227,881	227,881
	<u>14,950,441</u>	<u>14,956,331</u>

**15. Trade and other receivables**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Trade receivables: gross	5,243,534	5,769,679
Less: rebate accruals	-580,948	-1,019,156
Less impairment	-1,294,332	-1,284,069
Trade receivables: net	3,368,254	3,466,454
Advances and prepayments	9,699,767	1,733,074
Cash with registrar	356,588	356,588
Interest receivable	225,880	67,585
Other receivables	4,151,811	259,018
Due from related parties (Note 20(iii))	290,920	8,964,067
Deposit for imports	42,822	145,869
	<u>18,136,042</u>	<u>14,992,655</u>

Advances and prepayments include insurance premium and advances to vendors.

**16. Cash and cash equivalents**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Cash at bank and in hand	31,498,406	40,629,495
Fixed deposit	36,678,488	15,068,042
Cash and bank balances	<u>68,176,894</u>	<u>55,697,537</u>

**17. Trade and other payables**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Trade payables	16,775,411	11,205,275
Trade finance facility (Note 17(ii))	9,903,615	7,094,621
Amount due to related companies (Note 20(iii))	4,546,518	5,515,920
Dividend payable (Note 17(i))	8,708,548	6,413,241
Accrued liabilities	4,081,409	4,118,568
Accrued brand and marketing expenses	686,708	1,620,077
Accrued shipping and freight charges	1,094,239	1,719,901
Other payables	1,959	94,738
	<u>45,798,407</u>	<u>37,782,341</u>

**17. Trade and other payables (continued)**

*Other non-financial payables:*

Refund liabilities	292,378	292,378
Minimum tax payables		222,206
Statutory deductions	826,205	1,264,616
Non trade payables	802,701	177,533
	<b>1,921,284</b>	<b>1,956,733</b>
<b>Total trade and other payables</b>	<b>47,719,691</b>	<b>39,739,074</b>

**31 December 2022**

**31 December  
2021**

**N'000**

**N'000**

(i) Dividend payable

As at 1 January	6,413,241	6,468,905
Dividend declared	2,872,503	-
Dividend paid	-623,767	-55,664
As at period/ year end	<b>8,661,977</b>	<b>6,413,241</b>

(ii) The Company is involved in trade financing arrangements with some local banks where the banks agree to pay amounts to foreign vendors in respect of invoices owed by the Company and receives settlement from the Company at a later date. The principal purpose of the arrangement is to facilitate efficient payment processing in view of the challenges being experienced with sourcing foreign currency in the Nigerian market. The arrangement enables the Company settle its foreign obligations in a timely manner to facilitate receipt of key input materials required in the production of finished goods.

**18. Retirement benefit obligations**

The amounts recognised in the statement of financial position are determined as follows:

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Present value of funded retirement benefit obligations	(1,527,831)	(1,867,087)
Fair value of plan assets	<u>1,236,625</u>	<u>1,445,796</u>
Retirement benefit deficit	(291,206)	(421,291)
Present value of unfunded retirement benefit obligations	(363,825)	(454,713)
Long service award obligations	<u>(319,546)</u>	<u>(369,770)</u>
Net liability in the statement of financial position	<u><u>(974,577)</u></u>	<u><u>(1,245,774)</u></u>

**19. Cash flows from operating activities**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Profit before tax	9,863,475	1,878,683
Profit before tax - discontinued operations (Note 22 (a))	-	3,114,947
Adjustment for non-cash items:		
- Depreciation of property, plant and equipment	2,420,298	3,535,385
- Amortisation of intangible assets	386	385
- Loss on disposal of property, plant and equipment	17,469	350,595
- Net impairment charge on receivables		829,576
- Gain on sale of discontinued operations		(2,761,682)
- Assets held for sales	(124,742)	
- Finance income	(1,834,478)	(590,608)
- Finance expense	90,136	26,162
- Interest of lease liability		41,824
- Net change in retirement benefit obligations	77,055	88,238
- Long service award obligations	21,824	(1,049)
- Minimum tax		205,540
Changes in working capital:		
- Increase in trade and other receivables	(3,143,387)	2,509,207
- Decrease in inventory	5,891	(1,296,904)
- Increase in trade and other payables	5,731,881	12,369,081
Cash flows generated from operating activities	<u>13,125,809</u>	<u>20,299,380</u>

**20. Related party transactions**

**(i) Sale of finished goods to related parties**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
Unilever Ghana Limited	220,360	101,190
Unilever Cote D'Ivoire	871,267	655,274
	<u>1,091,627</u>	<u>756,464</u>

**(ii) Outstanding related party balances as at:**

	<b>31 December 2022</b>	<b>31 December 2021</b>
	<b>N'000</b>	<b>N'000</b>
<i>Receivables from related parties:</i>		
Unilever Cote D'Ivoire	3,119,662	2,805,030
Unilever Ghana Limited	1,258,195	1,872,003
Unilever Tea MSO Nigeria Limited	-	8,251,230
Other related parties	16,296	139,039
Gross receivables	<u>4,394,155</u>	<u>13,067,303</u>
Less impairment	(4,103,235)	(4,103,235)
Amount due from related companies (Note 15 (i))	<u>290,920</u>	<u>8,964,068</u>

**31 December 2022**

**31 December 2021**

**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements for the Year ended 31 December 2022**

	N'000	N'000
<i>Payables to related parties:</i>		
Unilever UK Plc	3,123,966	4,606,027
Unilever Asia Private	-42	189,837
Unilever Cote D'Ivoire	526,963	435,936
Unilever Ghana Limited	201,166	152,604
Other related parties	694,465	131,515
Amount due to related companies per note 17	4,546,518	5,515,919
Unilever Overseas Holding (Dividend payable)	4,814,959	2,796,534
<b>Total amount due to related parties</b>	<b>9,361,476</b>	<b>8,312,454</b>

**21. Share capital and share premium**

	Number of ordinary shares (thousands)	Ordinary shares N'000	Share premium N'000
Balance as at 31 December 2021 and 31 December 2022	5,745,005	2,872,503	56,812,810

The authorised number of ordinary shares is 10,000,000,000 (2022: 10,000,000,000) with a par value of 50kobo per share. Of these, 5,745,005,417 (2022: 5,745,005,417) ordinary shares have been issued and fully paid.

**(a) Shareholding Pattern as at 31 December, 2022**

	Number of Ordinary Shares	Percentage Holdings
<b>Shareholders</b>		
Unilever Overseas	4,364,161,812	75.96
Stanbic Nominees Limited	252,259,044	4.39
Free float	1,128,584,561	19.64
<b>Total</b>	<b>5,745,005,417</b>	<b>100.00</b>
Total Free Float	1,380,843,605	24.04

**Compliance with Free float Requirements**

Unilever Nigeria Plc. as at 31 December, 2022 is compliant with the Free float requirement for the Main Board of the Nigerian Stock Exchange.