

CONSOLIDATED HALLMARK INSURANCE PLC

CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT PERIOD ENDED 31 MARCH 2013

	Notes	GROUP			COMPANY		
		MARCH 31 2013	MARCH 31 2012	DEC 31 2012	MARCH 31 2013	MARCH 31 2012	DEC 31 2012
Assets		N	N	N	N	N	N
Cash and cash equivalents	2	2,113,792,393	1,444,289,287	1,857,303,251	2,035,408,113	1,300,084,466	1,746,507,954
Financial assets:		-	-	-	-	-	-
Trading Securities	3	204,325,279	429,035,060	182,451,560	186,293,933	413,517,926	167,695,232
Loans and receivables	3	103,988,400	63,639,300	41,082,638	87,907,855	45,787,814	25,122,448
Available for sale	3	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000	2,000,000
Finance lease receivables	4	38,799,842	-	24,731,816	-	-	-
Trade receivables	5	850,389,410	1,290,119,718	1,138,068,666	850,389,410	1,290,119,718	1,138,068,666
Reinsurance assets	6	1,068,907,833	851,065,495	1,068,907,833	1,068,907,833	851,065,495	1,068,907,833
Deferred acquisition cost	7	195,734,475	145,849,013	195,734,475	195,734,475	145,849,013	195,734,475
Other receivables & prepayments	8	51,969,319	42,525,030	50,413,484	34,618,696	66,111,292	61,710,098
Investment in subsidiaries	9	-	-	-	226,407,680	226,407,680	226,407,680
Investment in properties	10	869,606,205	786,578,915	870,331,600	785,831,600	786,578,915	785,831,600
Property plant and equipment	11	946,681,396	1,022,018,938	946,746,286	941,868,438	937,522,437.9643	946,346,035
Statutory Deposits	12	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000	300,000,000
Total Assets		6,746,194,551 0	6,377,120,756	6,677,771,609	6,715,368,033 #	6,365,044,757	6,664,332,021
Liabilities							
Insurance Contract Liabilities	13	1879967422	1,756,511,916	1879967422	1879967421.54	1,756,511,916	1879967422
Trade payables	14	161,520,515	174,247,898	218,963,082	161,520,515	174,248,897	218,963,082
Provision and other payables	15	79,013,362	40,775,994	78,514,068	77,004,523	36,514,685	87474075
Borrowings		-	-	-	-	-	-
Retirement benefit obligations	18	7,455,276	4,195,615	8,507,055	7302495	4,195,615	8,429,295
Income tax liabilities	21.2	189137717	153,093,681	178,219,612	179,333,966	151,162,971	169,994,951
Deferred tax liabilities	21.3	126,936,011	118,728,282	126,936,011	126,936,011	118,728,282	126,936,011
Total Liabilities		2,444,030,302 #	2,247,553,386 #	2,491,107,250	2,432,064,931 #	2,241,362,365	2,491,764,836
Equity							
Issued and paid share capital	23	3,000,000,000	3,000,000,000	3,000,000,000	3,000,000,000	3,000,000,000	3,000,000,000
Contingency Reserve	24	646,039,327	708,418,048	617,545,019	646,039,327	641,345,977	617,545,019
Statutory Reserve	26	1660694	-	1660694	-	-	-
Retained earnings	25	654,464,228	421,149,323	567,458,647	637,263,776	482,336,415	555,022,167
Shareholders' Fund		4,302,164,248 #	4,129,567,370 #	4,186,664,360	4,283,303,102 #	4,123,682,392	4,172,567,186
Total Liabilities and equity		6,746,194,551 #	6,377,120,756	6,677,771,609	6,715,368,033 #	6,365,044,757	6,664,332,021

CONSOLIDATED HALLMARK INSURANCE PLC

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE PERIOD ENDED 31 MARCH, 2013

		GROUP			COMPANY		
		MARCH 31 2013	MARCH 31 2012	DEC 31 2012	MARCH 31 2013	MARCH 31 2012	DEC 31 2012
Notes	N	N	N	N	N	N	N
Gross premium written		949,810,252	1,127,972,039	<u>4,142,126,782</u>	949,810,252	1,127,972,039	<u>4,142,126,782</u>
Gross premium income	28	949,810,252 #	1,097,143,546	3,835,996,495	949,810,252	1,097,143,546	3,835,996,495
Reinsurance premium expenses	29	(97,659,398)	(141,287,139)	(925,237,855)	(97,659,398)	(141,287,139)	(925,237,855)
Net premium earned		852,150,854 #	955,856,407	2,910,758,640 #	852,150,854	955,856,407	2,910,758,640
Fee and commission income	30	10,892,329	3,214,673	237,243,584	10,892,329	3,214,673	237,243,584
Net underwriting income		863,043,183 #	959,071,080	3,148,002,224 #	863,043,183	959,071,080	3,148,002,224
Claims expenses		(250,641,840)	(176,685,839)	(558,416,799)	(250,641,840)	(176,685,839)	(558,416,799)
Underwriting Expenses	31	(212,666,267)	(235,249,878)	(904,686,101)	(212,666,267)	(235,249,878)	(930,996,101)
Underwriting Profit		399,735,076 #	547,135,363	1,684,899,324 #	399,735,076	547,135,363	1,658,589,324
Investment income	32.1	74,831,129	54,206,632	243,208,498	74,831,129	51,500,771	227,328,630
Underwriting results		474,566,204 #	601,341,995	1,928,107,822 #	474,566,204	598,636,134	1,885,917,954
Other operating income	33	41,061,008	6,934,417	14,286,644	26,972,765	3,167,920	11,133,773
Impairment on financial assets	34	(71,235,769) #	(198,260,926)	(422,184,651)	(71,235,769)	(198,260,926)	(419,336,868)
Net fair value gains/(losses) on financial assets at fair value through profit or loss	35	22,488,422		(19,468,439)	22,488,422		(20,313,928)
Management Expenses		(296,820,246)	(236,786,860)	(940,275,018)	(289,944,688)	(224,180,279)	(916,641,303)
Results of operating activities		170,059,620 #	173,228,626	560,466,357 #	162,846,936	179,362,849	540,759,628
Finance cost		-			-		
Profit/(loss) before taxation		170,059,620 #	173,228,626	560,466,357 #	162,846,936	179,362,849	540,759,628
Income tax (expenses)/credit	21.1	(54,600,657)	(58,091,265)	(165,259,841)	(52,111,019)	(57,396,112)	(158,271,327)
Profit/(loss) after taxation		115,458,963 #	115,137,361	395,206,516 #	110,735,916	121,966,737	382,488,300
Other comprehensive income(loss) net of tax							
Contingency reserve		(28,494,308)	(33,839,161)	(124,263,803)	(28,494,308)	(33,839,161)	(124,263,803)
Net fair value gains/(losses) on available for sale financial assets		-			-		
Total other comprehensive income		(28,494,308) #	(33,839,161)	(124,263,803) #	(28,494,308)	(33,839,161)	(124,263,803)
Total comprehensive income/(loss) for the year		86,964,655 #	81,298,200	270,942,713 #	82,241,609	88,127,576	258,224,497
Attributable to shareholders		86,964,655 #	81,298,200	270,942,713 #	82,241,609	88,127,576	258,224,497
Basic earnings per share (Kobo)	36	2.83	2.89	9.34	2.71	2.99	9.01

CONSOLIDATED HALLMARK INSURANCE PLC
REVENUE ACCOUNTS
FOR THE PERIOD ENDED 31 MARCH,2013

	MOTOR	FIRE	BOND	GEN. ACCIDENT	MARINE	AVIATION	OIL & GAS	ENGINEERING	TOTAL	TOTAL PRIOR YEAR
INCOME										
Direct Premium	309,290,679	144,554,177	5,344,527	259,924,199	28,883,570	14,225,042	162,363,621	25,224,438	949,810,252	1,126,205,434
Inward Reinsurance Premiums	-	-	-	-	-	-	-	-	-	1,766,605
Gross Written Premium	309,290,679	144,554,177	5,344,527	259,924,199	28,883,570	14,225,042	162,363,621	25,224,438 #	949,810,252	1,127,972,039
(Increase)/Decrease in Unexpir	-	-	-	-	-	-	-	-	-	(30,828,493)
Gross Premium Earned	309,290,679 #	144,554,177 #	5,344,527 #	259,924,199 #	28,883,570 ##	14,225,042 ##	162,363,621 ##	25,224,438 #	949,810,252	1,097,143,546
Deduct:										
Outward Reinsurance Premiums	16,087,377 #	(11,731,703)#	- #	(11,468,265)##	- ##	(14,480,966)##	(76,065,841)##	-	(97,659,398)	(141,287,139)
(Increase)/Decrease in Prepaid Reinsurance	-	-	-	-	-	-	-	-	-	-
Reinsurance Cost	16,087,377	(11,731,703)	-	(11,468,265)	-	(14,480,966)	(76,065,841)	-	(97,659,398)	(141,287,139)
Net Premium Earned	325,378,056	132,822,474	5,344,527	248,455,934	28,883,570	(255,924)	86,297,780	25,224,438 #	852,150,854	955,856,407
Commission Received	1,083,730	1,643,228	-	2,710,785	-	2,961,508	849,108	1,643,969	10,892,329	3,214,673
Total Income	326,461,786	134,465,702	5,344,527	251,166,719	28,883,570	2,705,585	87,146,888	26,868,406	863,043,183	959,071,080
Expenses										
Gross Claims Paid	100,085,161	17,149,849	(800,000)	94,599,537	8,259,862	4,642,500	41,437,692	-	265,374,601	180,798,401
(Increase)/Decrease in outstanding Claims Provi	-	-	-	-	-	-	-	-	-	2,962,293
Gross Claims Incurred	100,085,161	17,149,849	(800,000)	94,599,537	8,259,862	4,642,500	41,437,692	- #	265,374,601	183,760,695
Reinsurance Claims Recovered	(4,696,128)	(40,000)	-	(1,619,250)	-	(8,377,383)	-	-	(14,732,761)	(7,074,856)
Net Claims Paid Incurred	95,389,033	17,109,849	(800,000)	92,980,287	8,259,862	(3,734,883)	41,437,692	- #	250,641,840	176,685,839
Acquisition Expenses	36,469,063	34,080,976	837,655	50,107,857	6,149,468	1,802,681	24,445,922	5,003,381	158,897,003	205,504,357
Maintenance/Operating Expenses	24,218,164	6,079,480	775,046	15,637,673	4,010,278	(207,151)	3,150,338	105,437	53,769,264	29,745,521
TOTAL EXPENSES	156,076,260	57,270,305	812,701	158,725,816	18,419,608	(2,139,353)	69,033,952	5,108,818 #	463,308,107	411,935,717
Underwriting Profit(Loss)	170,385,527	77,195,397	4,531,826	92,440,902	10,463,962	4,844,938	18,112,936	21,759,589 #	399,735,076	547,135,363

CONSOLIDATED HALLMARK INSURANCE PLC

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED 31 MARCH,2013

	Notes	Group		Company	
		MARCH 31 2013	# 2012	MARCH 31 2013	2012
		N	N	N	N
Cash flows from operating activities					
Premium received from policy holders		1,236,793,339	4,292,044,757	1,236,793,339	4,292,044,757
Reinsurance receipts in respect of claims		14,732,761	22,368,455	14,732,761	22,368,455
Commission received	24	17,107,746	237,243,584	10,892,329	237,243,584
Other operating receipts		16,436,778	14,286,644	26,972,765	11,133,773
Cash paid to and on behalf of employees		(159,255,855)	(335,254,753)	(156,426,857)	(328,402,153)
Reinsurance premium paid		(97,659,398)	(925,237,855)	(97,659,398)	(925,237,855)
Claims paid		(265,374,601)	(558,416,799)	(265,374,601)	(558,416,799)
Underwriting expenses	25	(212,666,267)	(904,686,101)	(212,666,267)	(930,996,101)
Other operating cash payments		(207,563,569)	(1,457,576,754)	(186,807,120)	(1,390,416,251)
Company income tax paid	17	(42,772,005)	(131,060,586)	(42,772,005)	(131,060,586)
Net cash provided by operating activities		299,778,930	253,710,592	327,684,947	298,260,824
Cash flows from investing activities					
Purchase of fixed assets	11	(26,739,582)	(84,633,171)	(22,234,582)	(84,168,171)
Fair value change and addition to investment	10	-	247,315	-	747,315
Additional investment in subsidiaries	9	-	-	-	(100,000,000)
Proceeds from sale of fixed assets	11	7,050,267	10,223,967	7,050,267	10,223,967
Purchase of financial assets		(98,431,601)	-	(98,431,601)	-
Proceeds from sale of financial assets	3.1	-	105,219,472	-	102,596,800
Dividend received	26	-	34,904,415	-	34,904,415
Interest received	26	74,831,129	208,304,083	74,831,129	192,424,215
Net cash provided by investing activities		(43,289,788)	274,266,081	(38,784,788)	156,728,541
Cash flows from financing activities					
Dividend paid	20	-	(120,000,000)	-	(120,000,000)
Payment of borrowings		-	-	-	-
Net cash provided by financing activities		-	(120,000,000)	-	(120,000,000)
Increase in cash and cash equivalents		256,489,143	407,976,673	288,900,160	334,989,366
Cash and cash equivalent at 01 January 2013		1,857,303,250	1,449,326,577	1,746,507,954	1,411,518,588
Cash and cash equivalent at 31 March 2013	2	2,113,792,393	1,857,303,250	2,035,408,114	1,746,507,954