



Flour Mills of Nigeria Plc RC 2343

1 Golden Penny Place, Wharf Road, Apapa, Lagos State, Nigeria
P.O. Box 341, Apapa, Lagos State, Nigeria

Tel: 0705-689-1000, 2000, 3000, 1111, 2222, 3333

Web: www.fmnplc.com

Flour Mills of Nigeria Plc

FLOUR MILLS OF NIGERIA PLC POSTS 2021 HALF YEAR RESULTS, DELIVERS CONSISTENT GROWTH IN TOPLINE AND PROFIT

Lagos, Nigeria; October 28, 2021

Flour Mills of Nigeria Plc (referred to as "Flour Mills," "FMN" or the "Group"), Nigeria's leading integrated food and agro-allied group, owners of the iconic food brand, 'Golden Penny,' today announced its unaudited half-year results for the year 2021/22 showing consistent growth, with revenue increasing by 47% and Profit After Tax (PAT) growing by 6% compared to the same period last year.

Key Highlights:

- The Group's revenue was N523 billion, compared to N355 billion in H1 2020/21 (47% - YoY growth). Performance was consistent across all key business segments in the Group with the food, agro-allied and support segments all growing by more than 35%.
- The Group's Profit Before Tax (PBT) was N15.5 billion and increased by N0.9 billion vs H1 2020/21 (6% - YoY growth). This performance was underpinned by continued strong operating performance in the food segment; continuous improvement in the agro-allied segment and a significant growth in the support segment lead by the Bagco local packaging solutions, which showed a remarkable growth.
- The Group's Profit After Tax (PAT) was N10.5 billion, compared to N9.9 billion in H1 2020/21 (6% - YoY growth). The Group's solid operational performance was stimulated by strong organic growth, supported by product innovation, and continued momentum in retail sales.

Operational Review

In accordance with management's long-term strategy for product innovation, the Group continued to source raw materials sustainably to ensure high product quality and value addition in our product offerings, while driving growth in B2C segments and investing in route to market activities.

Our food businesses recorded volume growth across flour, ball food, pasta, and noodle categories in line with projections introducing smaller SKUs across some products to address cash outlay considerations for medium consumption customer and outlets, and further improving the reach of the products.

CHAIRMAN: J. G. Coumantaros (U.S.A), **GROUP MANAGING DIRECTOR/CHIEF EXECUTIVE OFFICER:** O. O. Olusanya
DIRECTORS: (Vice Chairman) P.M. Gbededo, Alhaji M. K. Ahmad, Mrs. J. Anammah, Prof. J. Gana, CON, A.O. Garate (Spanish),
Alhaji R. M. Gwarzo, OON, I.N. Katsaounis (Greek), T. Mazarakis (Greek), F. O. Phillips, Alhaji Y. O. A. Saliu, Dr. (Mrs.) S. H. Suleiman, F.R.A Williams, Jnr.

Founder: G.S. Coumantaros (1922 - 2016)

FMN: Feeding the Nation, Everyday

In furtherance to our growth strategies the food division commenced the installation of new pasta, noodles, and breakfast cereal lines to increase capacity and meet demand. The division has commenced an expansion plan to further deepen market penetration in Northern markets through enhanced distribution and development of new point of sale outlets.

In the agro-allied division, the Group continued its goal of driving local content inclusion throughout the value chain and have seen strong growth, especially in edible oils and fertilizer.

The Group's cost-optimization initiatives continue to bear fruit as evidenced by the lower operating ratio reported. Over the years, deliberate actions had been taken to minimize financial leverage through debt restructuring while maintaining an appropriate leverage.

Commenting on the result, Omoboyede Olusanya, the Group Managing Director, said:

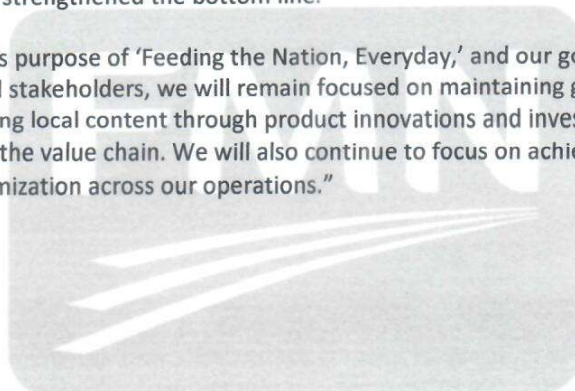
"I am very pleased with our half year results. Despite prevailing economic challenges and tough business environment, our Group has continued to show resilience by achieving significant progress across operations and further strengthened the bottom line.

In furtherance of FMN's purpose of 'Feeding the Nation, Everyday,' and our goal to continue to create value for our esteemed stakeholders, we will remain focused on maintaining growth and sustaining profitability by increasing local content through product innovations and investing in production capacity to strengthen the value chain. We will also continue to focus on achieving operational efficiency and ensuring cost optimization across our operations."



UMOLU, JOSEPH A. O.

COMPANY SECRETARY / DIRECTOR, LEGAL SERVICES



Food and Agro-Allied Group