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Statement of profit or loss and other comprehensive income For three months ended

| | | 30 September | 30 September |
|--|-------------|--|--|
| | Note | 2021 N'000 | 2020 N'000 |
| Revenue Cost of sales | 6 | 19,572,360 (13,581,950) | 17,395,466 (13,666,837) |
| Gross profit Selling and distribution expenses Marketing and administrative expenses Impairment loss on trade and intercompany receivables | | 5,990,410 (894,437) (4,637,807) (205,426) | 3,728,629 (821,643) (3,926,204) (429,386) |
| Operating profit/ (loss) Finance income Finance costs Net finance income/ (costs) | | 252,740 133,028 ———————————————————————————————————— | (1,448,604) 34,640 (618,802) (584,162) |
| Profit/ (loss) before minimum taxation | | 385,768 | (2,032,766) |
| Minimum tax expense Profit/ (loss) before taxation | 11 | (99,16 <u>5)</u> 286,602 | (2,032,766) |
| Taxation | 11 | 81,373 | 491,664 |
| Profit/ (loss) for the period | | 367,975 | (1,541,102) |
| Attributable to: Equity holders | | <u>367,975</u> | (1,541,102) |
| Earnings per share for profit attributable | to equity h | olders: | (0.29) |
| Basic and diluted earnings per share (Naira) | | | (0.29) |

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

Statement of profit or loss and other comprehensive income For nine months ended

| | | 30 September | 30 September |
|--|--------------|---|--|
| | Note | 2021 N'000 | 2020 N'000 |
| Revenue Cost of sales | 6 | 58,722,775 (42,857,752) | 44,732,803 (34,848,094) |
| Gross profit Selling and distribution expenses Marketing and administrative expenses Impairment loss on trade and intercompany | 7 | 15,865,023 (2,578,350) (12,405,828) | 9,884,709 (2,075,239) (9,629,411) |
| receivables Other income | 8 | (205,661) | (1,075,819) 36,173 |
| Operating profit/ (loss) Finance income Finance costs Net finance income | 9 10 | 675,184 738,224 - 738,224 | (2,859,587) 560,808 (300,786) 260,022 |
| Profit/ (loss) before minimum taxation | | 1,413,408 | (2,599,565) |
| Minimum tax expense | 11 | (296,404) | <u>-</u> |
| Profit/ (loss) before taxation Taxation (expense)/ credit | 11 | 1,117,004 (34,248) | (2,599,565) 539,356 |
| Profit/ (loss) for the period | | 1,082,756 | (2,060,209) |
| Attributable to: Equity holders | | 1,082,756 | (2,060,209) |
| Earnings per share for profit attributable | to equity ho | olders: | |
| Basic and diluted earnings per share (Naira) | | 0.19 | (0.36) |

Statement of profit or loss and other comprehensive income (Continued)

For three months ended

| | 30 September 2021 | 30 September 2020 |
|---|----------------------------|------------------------------|
| | N'000 | N'ooo |
| Profit/ (loss) for the period | 367,975 | (1,541,102) |
| Other comprehensive income | | |
| Items that will not be reclassified to profit or loss: | | |
| Remeasurement on post employment benefit obligations (Note 17) | 536,998 | |
| Total comprehensive income | 904,973 | (1,541,102) |
| Attributable to: | | |
| Equity holders | 904,973 | (1,541,102) |
| | | |
| For nine months ended | 30 September | 30 September |
| For nine months ended | 30 September 2021 | 30 September 2020 |
| For nine months ended Profit/ (loss) for the period | | - - |
| | 2021 N'000 | 2020 N'000 |
| Profit/ (loss) for the period | 2021 N'000 | 2020 N'000 |
| Profit/ (loss) for the period Other comprehensive income Items that will not be reclassified to profit or loss: Remeasurement on post employment benefit obligations | N'000 1,082,756 | 2020 N'000 |
| Profit/ (loss) for the period Other comprehensive income Items that will not be reclassified to profit or loss: | 2021 N'000 | 2020 N'000 |
| Profit/ (loss) for the period Other comprehensive income Items that will not be reclassified to profit or loss: Remeasurement on post employment benefit obligations (Note 17) Total comprehensive income | 2021 N'000 1,082,756 | 2020 N'000 (2,060,209) |
| Profit/ (loss) for the period Other comprehensive income Items that will not be reclassified to profit or loss: Remeasurement on post employment benefit obligations (Note 17) | 2021 N'000 1,082,756 | 2020 N'000 (2,060,209) |

Statement of Financial Position As at

| | | 30 September 2021 | 31 December 2020 |
|---|------|----------------------|---------------------|
| | Note | N'000 | N'000 |
| Assets | | | |
| Non-current assets | | | |
| Property, plant and equipment | 12 | 26,034,990 | 27,370,607 |
| Intangible assets | | 3,562 | 3,852 |
| Deferred tax assets | | 249,596 | 163,101 |
| | | 26,288,148 | 27,537,560 |
| Current assets | | | |
| Inventories | 13 | 15,648,241 | 13,659,427 |
| Trade and other receivables | 14 | 9,528,059 | 12,957,466 |
| Cash and bank balances | 15 | 48,640,652 | 37,100,827 |
| Assets held for sale | 21 | 360,000 | 262,258 |
| | | 74,176,952 | 63,979,978 |
| Total assets | | 100,465,100 | 91,517,538 |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 16 | 35,449,685 | 27,422,359 |
| Income tax | | 158,311 | 137,070 |
| Loans and borrowings | | 144,806 | 239,428 |
| | | 35,752,802 | 27,798,857 |
| Non-current liabilities | | | |
| Unfunded retirement benefit obligations | 17 | 362,106 | 588,473 |
| Retirement benefit obligations | 17 | 290,729 | 576,521 |
| Long service award obligations | 17 | 310,589 | 424,567 |
| | | 963,424 | 1,589,561 |
| Total liabilities | | 36,716,226 | 29,388,418 |

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

Statement of Financial Position (continued) As at

| | | 30 September 2021 | 31 December 2020 |
|------------------------------|------|----------------------|---------------------|
| | Note | | |
| | | N'ooo | N'ooo |
| Equity | | | |
| Ordinary share capital | 20 | 2,872,503 | 2,872,503 |
| Share premium | 20 | 56,812,810 | 56,812,810 |
| Retained earnings | | 4,063,561 | 2,443,807 |
| Total equity | | 63,748,874 | 62,129,120 |
| Total equity and liabilities | | 100,465,100 | 91,517,538 |

The financial statements were approved for issue by the Board of Directors on 21 October 2021 and signed on its behalf by:

His Majesty N.A. Achebe CFR, MNI

Chairman

FRC/2013/NIM/0000001568

Carl Cruz * **Managing Director**

Adesola Sotande-Peters **Finance Director**

FRC/2015/ICAN/00000010834

*The Financial Reporting Council (FRC) granted a waiver to the Managing Director to sign the financial statements without indicating any FRC registration number. His FRC number will be obtained in due course.

Statement of Changes in Equity For nine months ended

| | Share capital N'000 | Share premium N'000 | Retained earnings N'000 | Total N'000 |
|--|---------------------------|---------------------------|-------------------------------|----------------|
| Balance at 1 January 2020 | 2,872,503 | 56,812,810 | 6,843,037 | 66,528,350 |
| Total comprehensive loss for the period | | | | |
| Loss for the period | | | (2,060,209) | (2,060,209) |
| · | | <u>-</u> | (2,060,209) | (2,060,209) |
| Balance at 30 September 2020 | 2,872,503 | 56,812,810 | 4,782,828 | 64,468,141 |
| Balance at 1 January 2021 | 2,872,503 | 56,812,810 | 2,443,807 | 62,129,120 |
| Total comprehensive income for the period Profit for the period Other comprehensive income | - | - | 1,082,756 | 1,082,756 |
| Remeasurement on post employment benefit obligations (Note 17) | | | 536,998 | 536,998 |
| | <u>-</u> . | | 1,619,754 | 1,619,754 |
| Balance at 30 September 2021 | 2,872,503 | 56,812,810 | 4,063,561 | 63,748,874 |

Statement of Cash Flows For nine months ended

| | | 30 September 2021 | 30 September 2020 |
|--|------|----------------------|----------------------|
| | Note | N'ooo | N'ooo |
| Cash flows from operating activities | | | |
| Cash generated from operations | 18 | 12,096,060 | (1,532,390) |
| Retirement benefits paid | | (209,492) | (48,476) |
| Long service award obligations paid | | (29,280) | (12,042) |
| Tax paid | | (99,501) | (83,670) |
| Net cash flow generated from/ (used) in | | | |
| operating activities | | 11,757,786 | (1,676,578) |
| | | | |
| Cash flows from investing activities | | | |
| Interest received | | 550,746 | 349,218 |
| Purchase of property, plant and equipment | 12 | (822,691) | (594,882) |
| Proceeds from sale of property, plant and equipment | | 53,984 | |
| Net cash used in investing activities | | (217,961) | (245,664) |
| | | | |
| Net increase/ (decreae) in cash and cash equivalents | | 11,539,825 | (1,922,241) |
| Cash and cash equivalents at the beginning of the period | | | |
| | | 37,100,827 | 35,458,553 |
| Cash and cash equivalents at the end of the | | | |
| period | | 48,640,652 | 33,536,312 |

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| Trade and other receivables | 18 |
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Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

1. General information

Unilever Nigeria Plc. is incorporated in Nigeria as a public limited liability company under the Companies and Allied Matters Act (CAP C20) Laws of the Federation of Nigeria, 2004 and is domiciled in Nigeria. The company's shares are listed on the Nigerian Stock Exchange (NSE).

The company is principally involved in the manufacture and marketing of Foods and refreshments, Home care and Beauty and personal care products. It has manufacturing sites in Oregun, Lagos State and Agbara, Ogun State.

2. Dealings in Unilever Nigeria Plc. Shares

The Company has adopted a code of conduct regarding securities transactions by its directors on terms no less exacting than the required standard set out in the rules of the Nigerian Stock Exchange.

Having made specific enquiry of all directors, Unilever Nigeria Plc directors have complied with the required standard set out in the rules of the Nigerian Stock Exchange and in the Unilever Nigeria Plc code of conduct regarding securities transactions by directors.

3. Basis of preparation

These interim financial statements for the period ended 30 September 2021 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2020, which have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

4. Significant accounting policies

The accounting policies adopted are consistent with those of the previous audited financial year.

5. Estimates

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2020.

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

6. Financial risk management

Financial risk factors

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by Board of Directors. Unilever's Treasury Department identifies, evaluates and manages financial risks in close co-operation with Unilever's operating units. The Board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity. These policies are mostly Unilever Global Policies adopted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at 31 December 2020. There have been no changes in the risk management structure since year end or in any risk management policy.

6.1. Financial risk factors

- (a) Market risk
- (i) Currency risk Transactions in foreign currency

Unilever is exposed to foreign exchange risk arising from various currency exposures. The currencies in which these transactions are primarily denominated are US dollars, Pound sterling, Euro and Rand. The currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates.

The Company manages this risk mainly by hedging foreign exchange currency contracts.

(ii) Cash flow and fair value interest rate risk

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

(b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or a counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers.

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

The carrying amounts of financial assets and contract assets represent the maximum credit exposure

(c) Liquidity risk

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Cash flow from operating activities provides the funds to service the financing of financial liabilities on a day-to-day basis. Unilever seeks to manage its liquidity requirements by maintaining relationships with different financial institutions through short-term and long-term credit facilities. Cash flow forecasting is performed in Unilever. Unilever's finance team monitors rolling forecasts of Unilever's liquidity requirements to ensure it has sufficient cash to meet operational needs while maintaining sufficient headroom on its undrawn committed borrowing facilities at all times so that Unilever does not breach borrowing limits or covenants (where applicable) on any of its borrowing facilities. Such forecasting takes into consideration Unilever's debt financing plans, covenant compliance and compliance with gearing ratios.

Where current libilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N48.6 billion (31 December 2020: N37.1 billion).

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

6. Segment reporting

The chief operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP), Home & Personal Care Products (HPC).

Foods – including sale of tea and savoury products.

Home & Personal Care – including sale of fabric care, household cleaning, skin care and oral care products.

There are no intersegmental sales and Nigeria is the company's primary geographical segment as it comprises 99% of the company's sales.

The Leadership Team assesses the performance based on operating profits for each operating segment that is reviewed. Total financing (including interest income and expense), income taxes and retirement benefit obligations are managed on an entity-wide basis and are not allocated to operating segments.

| | Food Products | Home & Personal Care | Total |
|---|--|--|--|
| 3 months ended 30 September 2021 | N'ooo | N'ooo | N'000 |
| Revenue Depreciation and amortisation Segmental operating profit | 9,495,659 (319,246) 122,618 | 10,076,701 (338,780) 130,121 | 19,572,360 (658,026) 252,740 |
| Finance income Finance cost Profit before taxation | 64,539 | 68,489 | 133,028 - 286,602 |
| 3 months ended 30 September 2020 | N'000 | N'000 | N'000 |
| Revenue Depreciation and amortisation Segmental operating loss Finance income Finance cost Loss before taxation | 9,827,906 (494,088) (818,417) 19,571 (349,604) | 7,567,560 (380,451) (630,187) 15,069 (269,198) | 17,395,466 (874,539) (1,448,604) 34,640 (618,802) (2,032,766) |
| a months anded as Sentember | Food Products | Home & Personal Care | Total |
| 9 months ended 30 September 2021 | N'ooo | N'ooo | N'ooo |
| Revenue Depreciation and amortisation Segmental operating profit Finance income Finance cost Profit before taxation | 30,467,310 (1,104,640) 350,308 383,015 | 28,255,465 (1,024,447) 324,876 355,209 | 58,722,775 (2,129,087) 675,184 738,224 - 1,117,004 |

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

| 9 months ended 30 September | | | |
|-------------------------------|-------------|-------------|-------------|
| 2020 | N'ooo | N'000 | N'ooo |
| Revenue | 25,095,554 | 19,637,249 | 44,732,803 |
| Depreciation and amortisation | (1,357,698) | (1,062,397) | (2,420,095) |
| Segmental operating loss | (1,604,257) | (1,255,330) | (2,859,587) |
| Finance income | 314,619 | 246,189 | 560,808 |
| Finance cost | (168,744) | (132,042) | (300,786) |
| Loss before taxation | | | (2,599,565) |
| | | | |

Turnover over by geographical location

| | Domestic (within Nigeria) N'ooo | Export (outside Nigeria) N'ooo | Total N'000 |
|----------------------------------|--|--------------------------------------|----------------|
| 3 Months ended 31 September 2021 | 19,456,986 | 115,373 | 19,572,360 |
| 3 Months ended 31 September 2020 | 17,137,750 | 257,716 | 17,395,466 |
| 9 months ended 31 September 2021 | 58,404,906 | 317,869 | 58,722,775 |
| 9 months ended 31 September 2020 | 43,851,323 | 881,480 | 44,732,803 |

The Company recognises revenue at a point in time when it transfers control over a product or service to a customer.

The Company has 101 key distributors, and one key distributor accounted for more than 10% of the Company's revenue.

7. Marketing and administrative expenses

| Marketing and administrative expenses | | |
|--|--|--|
| | 2021 | 2020 |
| | N'000 | N'ooo |
| Brand and marketing | 4,659,722 | 2,699,058 |
| Overheads | 6,317,271 | 6,031,683 |
| Royalties and Service Fees | 1,428,835 | 898,670 |
| | 12,405,828 | 9,629,411 |
| Other income | | |
| | 2021 | 2020 |
| | N'ooo | N'ooo |
| Transitional Service Agreement income (8(i)) | - | 36,173 |
| | <u> </u> | 36,173 |
| | Brand and marketing Overheads Royalties and Service Fees Other income | 2021 N'ooo Brand and marketing 4,659,722 Overheads 6,317,271 Royalties and Service Fees 1,428,835 12,405,828 Other income 2021 N'ooo |

8(i) Subsequent to the disposal of the spreads business in 2018, Unilever entered into a Transitional Service Agreement ("the Agreement") with the new owners, Sigma Silver Foods (Upfield Foods) Nigeria Limited. The Agreement was in place till 31 March 2020, during which time Unilever provided production and sales support to Upfield Foods in exchange for a fee.

Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

9. Finance income

| | 2021 N'000 | 2020 N'000 |
|--|---------------------------------------|------------------------------|
| Interest on call deposits and bank accounts Interest on Employee benefit ** Net gain on re-measurement of foreign currency balances Unwinding of lease liability | 550,746 56,398 36,458 94,622 | 349,218 - - 211,590 |
| | 738,224 | 560,808 |

^{**} Interest on employee benefit includes actuarial gain of N144.9 million on Long Service Awards.

10. Finance cost

| | 2021 | 2020 |
|---|------------|---------|
| | N'ooo | N'ooo |
| Net loss on re-measurement of foreign currency balances | <u>-</u> _ | 300,786 |
| | | 300,786 |

11. Taxation

- (i) Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the period. The estimated average tax rate used for the period ended 30 September 2021 is 2%.
- (ii) Minimum tax in current period has been computed based on 0.5% of turnover in line with the Finance Act 2020.

Unilever Nigeria Plc Unaudited Interim Financial Statements for the Nine Months ended 30 September 2021

12. Property, plant and equipment (PPE)

| | Capital work-in- progress N'000 | Lease hold land N'000 | Buildings N'000 | Plant and machinery N'000 | Furniture and equipment N'000 | Motor vehicles N'000 | Total N'000 |
|------------------------------------|--|--------------------------------|--------------------|------------------------------------|--|----------------------------|----------------|
| Cost | | | | | | | |
| 1 January 2020 | 5,516,177 | 433,640 | 11,555,604 | 30,934,734 | 1,939,348 | 1,360,164 | 51,739,667 |
| Additions | 977,922 | - | 68,628 | - | - | _ | 1,046,550 |
| Transfers | (5,543,280) | - | 1,517,196 | 3,925,062 | 90,720 | 10,302 | - |
| Assets held for sale | - | - | - | (1,021,000) | (11,745) | - | (1,032,745) |
| Disposals | - | - | (348,152) | (3,857) | (3,733) | (36,666) | (392,408) |
| Write-offs | - | _ | (29,487) | (619,921) | (19,003) | (44,836) | (713,247) |
| At 31 December 2020 | 950,819 | 433,640 | 12,763,789 | 33,215,018 | 1,995,587 | 1,288,964 | 50,647,817 |
| Additions | 806,059 | _ | _ | 16,632 | _ | _ | 822,691 |
| Disposals | - | - | - | (3,975,425) | (142,319) | (46,250) | (4,163,993) |
| Transfers | (1,316,005) | _ | 106,182 | 839,651 | 27,355 | 342,818 | 0.00 |
| At 30 September 2021 | 440,873 | 433,640 | 12,869,970 | 30,095,876 | 1,880,624 | 1,585,532 | 47,306,515 |
| Depreciation / impairment | | | | | | | |
| 1 January 2020 | - | 3,190 | 2,243,776 | 15,983,759 | 724,972 | 826,550 | 19,782,247 |
| Depreciation charge for the year | - | _ | 660,237 | 4,053,842 | 189,551 | 232,181 | 5,135,811 |
| Assets held for sale | - | - | - | (765,848) | (4,639) | - | (770,487) |
| Write-offs | _ | _ | (116,459) | (1,796) | (2,190) | (36,665) | (157,110) |
| Disposals | - | _ | (29,487) | (619,921) | (19,003) | (44,836) | (713,247) |
| At 31 December 2020 | - | 3,190 | 2,758,067 | 18,650,036 | 888,691 | 977,230 | 23,277,214 |
| Depreciation charge for the period | - | 3,345 | 398,920 | 1,462,889 | 115,950 | 147,983 | 2,129,087 |
| On disposals | - | _ | _ | (3,975,425) | (113,104) | (46,250) | (4,134,779) |
| At 31 September 2021 | - | 6,535 | 3,156,988 | 16,137,500 | 891,537 | 1,078,963 | 21,271,522 |
| Net book value: | | | | | | | |
| At 1 January 2020 | 5,516,177 | 430,450 | 9,311,828 | 14,950,975 | 1,214,376 | 533,614 | 31,957,420 |
| At 31 December 2020 | 950,819 | 430,450 | 10,005,722 | 14,564,982 | 1,106,896 | 311,734 | 27,370,607 |
| At 31 September 2021 | 440,873 | 427,105 | 9,712,983 | 13,958,376 | 989,086 | 506,569 | 26,034,990 |

Included in building is right-of-use assets of \\ 896\ million and accumulated depreciation of \\ 803\ million related to leased properties that do not meet the definition of investment property

| 13. | Inventories | | |
|-----|--|------------------------------|-------------|
| | | 2021 | 2020 |
| | | N'ooo | N'ooo |
| | Raw and packaging materials | 9,758,464 | 8,919,346 |
| | Work in progress | 334,574 | 484,445 |
| | Goods in transit | - | 648,980 |
| | Finished goods | 3,920,420 | 2,179,088 |
| | Engineering spares and other inventories | 1,250,594 | 1,001,291 |
| | Right to recover returned goods | 384,189 | 426,277 |
| | | 15,648,241 | 13,659,427 |
| 14. | Trade and other receivables | | |
| | | 2021 | 2020 |
| | | N'ooo | N'ooo |
| | Trade receivables: gross | 4,846,358 | 4,793,412 |
| | Less impairment | (1,214,985) | (2,074,464) |
| | Trade receivables: net | 3,631,373 | 2,718,948 |
| | Advances and prepayments | 3,168,790 | 5,116,358 |
| | Unclaimed dividend held with registrar | 349,861 | 412,252 |
| | Interest receivable | 253,231 | 9,398 |
| | Other receivables | 982,443 | 447,575 |
| | Due from related parties (Note 19(iii)) | 208,604 | 3,016,811 |
| | Deposit for imports | 933,757 | 1,236,124 |
| | | 9,528,059 | 12,957,466 |
| | Advances and prepayments include insurance premi | ium and advances to vendors. | |
| 15. | Cash and cash equivalents | | |
| | | 2021 | 2020 |
| | | N'ooo | N'000 |
| | Cash at bank and in hand | 31,055,648 | 30,248,366 |
| | Fixed deposit | 17,585,004 | 6,852,461 |
| | Cash and bank balances | 48,640,652 | 37,100,827 |
| 16. | Trade and other payables | | |
| | | 2021 | 2020 |
| | - 1 11 | N'000 | N'ooo |
| | Trade payables | 12,619,776 | 6,653,534 |
| | Amount due to related companies (Note 19(iii)) | 4,278,928 | 5,048,375 |
| | Dividend payable (Note 16(i)) | 6,385,752 | 6,468,906 |
| | Accrued liabilities | 4,426,783 | 2,520,528 |
| | Accrued brand and marketing expenses | 2,950,582 | 2,075,209 |
| | Accrued shipping and freight charges | 1,708,996 | 1,690,222 |
| | Refund liabilities | 501,346 | 543,431 |
| | Minimum tax payables | 313,066 | 171,728 |
| | Non trade payables | 2,264,456 | 2,250,426 |
| | | <u>35,449,685</u> | 27,422,359 |

| 16. | Trade and other payables (continued) | | |
|-----|---|---------------|---------------|
| | | 2021 N'000 | 2020 N'000 |
| (i) | Dividend payable | | |
| | As at 1 January | 6,468,906 | 6,599,665 |
| | Dividend paid | (83,154) | (70,689) |
| | Unclaimed dividend transferred to retained earnings | | (60,071) |
| | As at 31 December | 6,385,752 | 6,468,906 |

17. Retirement benefit obligations

The amounts recognised in the statement of financial position are determined as follows:

| | 2021 N'000 | 2020 N'000 |
|---|--------------------------|--------------------------|
| Present value of funded retirement benefit obligations Fair value of plan assets | (1,738,419) 1,447,690 | (2,386,244) 1,809,723 |
| Retirement benefit deficit Present value of unfunded retirement benefit obligations | (290,729) (362,106) | (576,521) (588,473) |
| Long service award obligations | (310,589) | (424,567) |
| Net liability in the statement of financial position | (963,424) | (1,589,561) |

During the year, Ernst and Young conducted an independent actuarial valuation of the retirement benefits and long service award obligations. The actuarial gain of N537 million resulting from the valuation is recognised in other comprehensive income.

18. Cash flows from operating activities

| | 2021 | 2020 |
|--|-------------|-------------|
| | N'000 | N'000 |
| Profit before tax | 1,117,004 | (2,599,565) |
| Adjustment for non-cash items: | | |
| - Depreciation of property, plant and equipment | 2,129,087 | 2,253,534 |
| - Amortisation of intangible assets | 290 | 166,561 |
| -(Loss)/ gain on disposal of property, plant and | | |
| equipment | (24,769) | 80,803 |
| - Assets held for sales | (97,742) | - |
| - Finance income | (550,746) | (349,218) |
| - Unwinding of lease liability | (94,622) | (211,590) |
| - Net change in retirement benefit obligations | 234,332 | 36,153 |
| - Long service award obligations | (84,698) | 59,856 |
| Changes in working capital: | | |
| - Decrease in trade and other receivables | 3,429,407 | 1,747,958 |
| - Increase in inventory | (1,988,814) | (568,997) |
| - Increase/ (decrease) in trade and other payables | 8,027,332 | (2,147,885) |
| Cash flows generated from operating activities | 12,096,060 | (1,532,390) |

19. Related party transactions

| (i) Sale of finished goods to related parties | | |
|--|-------------------|------------------------|
| • | 2021 | 2020 |
| | N'000 | N'000 |
| Unilever Ghana Limited | 44,110 | 103,197 |
| Unilever Cote D'Ivoire | 273,759 | 778,282 |
| | 707709 | |
| | 317,869 | 881,480 |
| (ii) Purchases of finished goods for resale from | n related narties | |
| (ii) I di chases of imished goods for resule from | 2021 | 2020 |
| | N'000 | N'000 |
| | | |
| Unilever Gulf Free Zone Establishment | | 11,526 |
| | | |
| | | 11,526 |
| (iii) Outstanding related party balances as at: | | |
| | 30 September | 31 December |
| | 2021 | 2020 |
| | N'000 | N'ooo |
| Receivables from related parties: | | |
| Unilever Cote D'Ivoire | 2,162,522 | 4,024,080 |
| Unilever Ghana Limited | 1,592,904 | 2,320,096 |
| Other related parties | 1,083 | 9,599 |
| | 3,756,509 | 6,353,775 |
| Less impairment | (3,547,905) | (3,336,964) |
| | 208,604 | 3,016,811 |
| | 30 September | 31 December |
| | N'000 | N'000 |
| Payables to related parties: | | |
| Unilever UK Plc | 3,431,199 | 3,073,309 |
| Unilever Asia Private | 238,280 | 1,409,948 |
| Unilever Cote D'Ivoire | 257,033 | 263,274 |
| Unilever Ghana Limited | 152,035 | 71,424 |
| Unilever NV | - | 100,383 |
| Other related parties (settlement on behalf of the | 200,381 | 130,036 |
| Company) Amount due to related companies per note 16 | 4,278,928 | E 048 274 |
| Unilever Overseas Holding (Dividend payable) | 2,796,534 | 5,048,374 2,796,534 |
| Total amount due to related parties | | |
| Total amount due to related parties | 7,075,462 | 7,844,909 |

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20. Share capital and share premium

| | Number of ordinary shares | Ordinary shares | Share premium |
|---|---------------------------------|--------------------|------------------|
| | (thousands) | N'000 | N'000 |
| Balance as at 31 December 2020 and 30 September | | | |
| 2021 | 5,745,005 | 2,872,503 | 56,812,810 |

The authorised number of ordinary shares is 10,000,000,000 (2020: 10,000,000,000) with a par value of 50kobo per share. Of these, 5,745,005,417 (2020: 5,745,005,417) ordinary shares have been issued and fully paid.

(a) Shareholding Pattern as at 30 September, 2021

| | Number of | Percentage |
|--------------------------|---------------|------------|
| | Ordinary | |
| Shareholders | Shares | Holdings |
| Unilever Overseas | 4,364,161,812 | 75.96 |
| Stanbic Nominees Limited | 245,612,476 | 4.28 |
| Free float | 1,135,231,129 | 19.76 |
| Total | 5,745,005,417 | 100.00 |
| Total Free Float | | 24.04 |

Compliance with Free float Requirements

Unilever Nigeria Plc. as at 30 September, 2021 is compliant with the Free float requirement for the Main Board of the Nigerian Stock Exchange.

21. Assets held for sale

During the year, management committed to a plan to sell part of its manufacturing facility within the Home and Personal Care segment. Accordingly, part of that facility is presented as assets held for sale at the carrying amount of N360 million. Efforts to sell the disposal group have reached an advance stage and sale is expected by November 2021.