

SECTION III

FINANCIAL REPORTING

1. State the name and percentage holding of substantial shareholder (s) (5%) and above.

Name	Percentage holding	Representation in the board
AUREOS WEST AFRICA FUND	35%	DIRECTOR
MR. BAYO OSIBO	24.11%	MD/CE

Financial Performance	Current Year - 2012 =N='000	Previous year - 2011 - =N='000
Net profit (loss)	(222,166)	190,976
Net working Capital	255,839	654,799
Capital Employed:	1,281,998	1,590,213
Authorised Share Capital :		
Issued & Fully Paid	200,000	200,000
Share Capital	200,000	200,000
Share Premium	-	-
Revaluation Reserves	91,923	69,945
Other Reserve	484,643	808,787
Shareholders Fund	776,566	1,078,732

3 Disclosure of Unclaimed Dividend:

Bank Balance

Investments

Earned income

N/A

N/A

N/A

N/A

PORTLAND PAINTS & PRODUCTS NIGERIA PLC

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2012

31 December 2012

ITEM	2012 N'000	2011 N'000
Revenue	2,865,581	2,584,183
Cost of Sales	(1,684,498)	(1,476,364)
Gross Profit	1,181,083	1,107,819
Other operating income	44,695	75,246
Selling and distribution expenses	(413,017)	(309,223)
Administrative expenses	(671,589)	(512,439)
Other operating expenses	(255,887)	(47,259)
Operating (loss) / profit	(114,715)	314,144
Finance Income	2,198	3,012
Finance Expenses	(86,146)	(65,313)
Share of (loss) / profit of an associate	(503)	1,345
(Loss) / Profit Before Taxation	(199,166)	253,188
Income Tax Expenses	(29,199)	(79,336)
(Loss) / Profit for the year	(228,365)	173,852
Other Comprehensive Income		
Actuarial (losses) / gains on defined benefit plans	(15,779)	17,124
Income tax effect	-	-
	(15,779)	17,124
Revaluation of land and building	30,731	-
Deferred tax effect on revaluation surplus	(8,753)	-
Other comprehensive income / (loss) for the year, net of tax	6,199	17,124
Total comprehensive (loss) / income for the year, net of tax	(222,166)	190,976
(Loss) / earnings per share		
Basic earnings per share	(56k)	48k

PORTLAND PAINTS & PRODUCTS NIGERIA PLC
STATEMENT OF FINANCIAL POSITION
As at 31 December 2012

	2013 N'000	2011 N'000	2010 N'000
ASSETS:			
Non - current assets:			
Property, plant and equipment	650,086	642,359	373,277
Intangible assets	243,103	189,989	49,025
Investment in Associate	2,842	3,345	450
Non- current prepayments	38,008	-	-
		-	-
Total non - current assets	934,039	835,693	422,752
Current assets:			
Inventories	818,528	803,376	681,986
Trade and other receivables	482,202	455,089	457,736
Prepayments	71,804	65,200	41,443
Cash and short term deposits	79,449	126,709	82,354
Total current assets	1,451,983	1,450,374	1,263,519
Total assets	2,386,022	2,286,067	1,686,271
Equity and liabilities			
Equity:			
Issued share capital	200,000	200,000	200,000
Other capital reserve	91,923	69,945	69,945
Retained earnings	484,643	808,787	681,811
Equity attributable to owners of the parent	776,566	1,078,732	951,756
Non current liabilities:			
Interest bearing loans and borrowings	140,473	163,485	2,833
Government grants	55,389	69,237	-
Employee benefit liability	134,837	87,880	76,223
Deferred tax liabilities	82,613	91,158	57,344
Total non current liabilities	413,312	411,760	136,400
Current liabilities:			
Trade and other payables	815,037	460,636	312,674
Interest bearing loans and borrowings	295,722	264,911	182,954
Government grants	13,848	13,848	-
Income tax payable	71,537	56,180	102,487
Total current liabilities	1,196,144	795,575	598,115
Total liabilities	1,609,456	1,207,335	734,515
Total equity and liabilities	2,386,022	2,286,067	1,686,271

Bayo Osibo
Managing Director / CEO
FRC/2013/IODN/00000002300

Aremu Sunday
Chief Financial Officer
FRC/2013/ICAN/00000002298

PORTLAND PAINTS & PRODUCTS NIGERIA PLC

For the year ended 31 December 2012

YEAR 2012 VS 2011

Other Key Performance Indicators:

	2012	2011
Gross Profit Margin	41%	43%
Operating expenses to turnover	47%	34%
Operating profit to turnover	-7%	10%
Interest cover - times	-1	5
Profit before tax to turnover	-15%	31%
Distributable profit to turnover	-8%	7%
Asset turnover	2	2
Current Ratio : 1	1.2	1.8
Quick Ratio : 1	0.5	0.8
Return on Capital employed	-18%	11%
Total Debt to Equity	65%	47%

PORTLAND PAINTS & PRODUCTS PLC
STATEMENT OF CASH FLOWS
For the year ended 31 December 2012
31 December 2012

	2012	2011
	N'000	N'000
Cash flows from operating activities:		
Cash receipts from customers	2,876,302	2,635,067
Payment to suppliers and employees	(2,544,813)	(2,228,926)
Gratuity payment	(4,766)	-
Income Tax paid	<u>(31,141)</u>	<u>(91,829)</u>
Net cash provided / (absorbed) by Operating activities	<u>295,582</u>	<u>314,312</u>
Cash flows from investing activities:		
Proceeds from sale/transfer of property, plant and equipment	254	8,392
Purchase of property, plant and equipment	(38,845)	(286,403)
Purchase of intangible - software	(56,404)	(140,964)
Finance income	2,198	3,012
Long term prepayment	(38,008)	-
Purchase of investments	<u>-</u>	<u>(1,550)</u>
Net cash provided / (absorbed) by Investing activities	<u>(130,805)</u>	<u>(417,513)</u>
Cash flows from financing activities:		
(Repayment) / proceed from borrowings	(54,279)	334,703
Dividend paid	(80,000)	(64,000)
Interest paid	<u>(70,690)</u>	<u>(46,508)</u>
Net cash provided / (absorbed) by financing activities	<u>(204,969)</u>	<u>224,195</u>
Net increase/(decrease) in cash and cash equivalents	(40,192)	120,995
Cash and cash equivalents at 1 January	<u>29,880</u>	<u>(91,115)</u>
Cash and cash equivalents at 31 December 2012	<u>(10,312)</u>	<u>29,880</u>



PORTLAND PAINTS AND PRODUCTS NIG. PLC

FINANCIAL STATEMENT (AUDITED)

For the year ended

31 December 2012