

**Consolidated Statement of Profit or loss and Other Comprehensive Income**  
*For the year ended 31st December 2012*

|                                                |             | <b>The Group</b>      |                       | <b>The Company</b>    |                       |
|------------------------------------------------|-------------|-----------------------|-----------------------|-----------------------|-----------------------|
|                                                | <b>Note</b> | <b>2012<br/>N'000</b> | <b>2011<br/>N'000</b> | <b>2012<br/>N'000</b> | <b>2011<br/>N'000</b> |
| Revenue                                        | 6.2         | 3,831,788             | 3,645,271             | 3,696,143             | 3,515,216             |
| Cost of sales                                  |             | <u>(1,462,993)</u>    | <u>(1,482,219)</u>    | <u>(1,381,384)</u>    | <u>(1,400,963)</u>    |
| <b>Gross profit</b>                            |             | 2,368,795             | 2,163,052             | 2,314,759             | 2,114,253             |
| Administrative and Distribution expenses       |             | (2,170,403)           | (2,091,875)           | (2,113,288)           | (2,057,394)           |
| Other operating income                         | 7           | <u>257,711</u>        | <u>116,103</u>        | <u>257,711</u>        | <u>114,103</u>        |
| <b>Operating profit</b>                        |             | 456,103               | 187,280               | 459,182               | 170,962               |
| Finance income                                 | 8           | 31,417                | 6,406                 | 31,416                | 5,635                 |
| Other gains and losses                         | 9           | 35,736                | 70,862                | 35,066                | 68,707                |
| Finance costs                                  | 10          | <u>(30,456)</u>       | <u>(18,639)</u>       | <u>(30,456)</u>       | <u>(18,639)</u>       |
| <b>Profit before tax</b>                       | 11          | 492,800               | 245,909               | 495,208               | 226,665               |
| Tax                                            | 12          | <u>(390)</u>          | <u>(994)</u>          | <u>-</u>              | <u>-</u>              |
| <b>Profit for the year</b>                     |             | 492,410               | 244,915               | 495,208               | 226,665               |
| <b>Other comprehensive income (net of tax)</b> |             |                       |                       |                       |                       |
| Net gain on available for sale financial asset | 25          | <u>191</u>            | <u>60</u>             | <u>191</u>            | <u>60</u>             |
| <b>Total comprehensive income for the year</b> |             | <u><b>492,601</b></u> | <u><b>244,975</b></u> | <u><b>495,399</b></u> | <u><b>226,725</b></u> |
| <b>Earnings per share</b>                      |             |                       |                       |                       |                       |
| Basic and diluted                              | 13          | <u>0.78</u>           | <u>0.39</u>           | <u>0.78</u>           | <u>0.36</u>           |

The notes on pages 6 to 49 and statements on pages 50 to 51 form an integral part of these financial

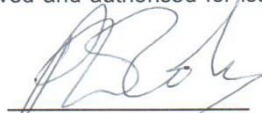
**AIRLINE SERVICES AND LOGISTICS PLC**  
Consolidated and Separate financial statements  
31 December 2012

**Consolidated Statement of Financial Position**  
As at 31st December 2012

|                                          | Note | 31-Dec-12<br>N'000      | The Group<br>31-Dec-11<br>N'000 | 1-Jan-11<br>N'000       | 31-Dec-12<br>N'000      | The Company<br>31-Dec-11<br>N'000 | 1-Jan-11<br>N'000       |
|------------------------------------------|------|-------------------------|---------------------------------|-------------------------|-------------------------|-----------------------------------|-------------------------|
| <b>Assets</b>                            |      |                         |                                 |                         |                         |                                   |                         |
| <b>Non-current assets</b>                |      |                         |                                 |                         |                         |                                   |                         |
| Intangible assets                        | 14   | 33,320                  | 69,280                          | 80,751                  | 33,320                  | 69,280                            | 80,751                  |
| Property, plant and equipment            | 15   | 1,021,310               | 1,085,121                       | 942,823                 | 1,016,435               | 1,077,325                         | 936,729                 |
| Investment in subsidiary                 | 16   | -                       | -                               | -                       | 500                     | 500                               | 500                     |
| Financial asset                          | 17   | 2,783                   | 2,592                           | 2,532                   | 2,783                   | 2,592                             | 2,532                   |
| Other assets                             | 20   | 8,510                   | -                               | -                       | 8,510                   | -                                 | -                       |
| Deferred tax asset                       | 12   | -                       | 14                              | 12                      | -                       | -                                 | -                       |
|                                          |      | <u>1,065,923</u>        | <u>1,157,007</u>                | <u>1,026,118</u>        | <u>1,061,548</u>        | <u>1,149,697</u>                  | <u>1,020,512</u>        |
| <b>Current assets</b>                    |      |                         |                                 |                         |                         |                                   |                         |
| Inventories                              | 18   | 186,050                 | 211,544                         | 178,335                 | 137,295                 | 170,786                           | 136,602                 |
| Trade and other receivables              | 19   | 863,777                 | 772,269                         | 695,033                 | 942,517                 | 812,386                           | 800,207                 |
| Other assets                             | 20   | 249,332                 | 146,875                         | 123,071                 | 221,403                 | 144,353                           | 115,677                 |
| Cash and bank balances                   | 21   | 624,632                 | 300,026                         | 307,227                 | 602,875                 | 291,607                           | 256,060                 |
|                                          |      | <u>1,923,791</u>        | <u>1,430,714</u>                | <u>1,303,666</u>        | <u>1,904,090</u>        | <u>1,419,132</u>                  | <u>1,308,546</u>        |
| <b>Total assets</b>                      |      | <u><b>2,989,714</b></u> | <u><b>2,587,723</b></u>         | <u><b>2,329,784</b></u> | <u><b>2,965,638</b></u> | <u><b>2,568,828</b></u>           | <u><b>2,329,058</b></u> |
| <b>Equity and liabilities</b>            |      |                         |                                 |                         |                         |                                   |                         |
| <b>Issued share capital and reserves</b> |      |                         |                                 |                         |                         |                                   |                         |
| Share capital                            | 22   | 317,000                 | 317,000                         | 317,000                 | 317,000                 | 317,000                           | 317,000                 |
| Share premium account                    | 23   | 342,000                 | 342,000                         | 342,000                 | 342,000                 | 342,000                           | 342,000                 |
| Retained Earnings                        | 24   | 1,525,716               | 1,160,148                       | 1,010,333               | 1,519,995               | 1,151,629                         | 1,020,064               |
| Investment revaluation reserve           | 25   | 1,367                   | 1,176                           | 1,116                   | 1,367                   | 1,176                             | 1,116                   |
| <b>Total equity</b>                      |      | <u>2,186,083</u>        | <u>1,820,324</u>                | <u>1,670,449</u>        | <u>2,180,362</u>        | <u>1,811,805</u>                  | <u>1,680,180</u>        |
| <b>Non-current Liabilities</b>           |      |                         |                                 |                         |                         |                                   |                         |
| Borrowings                               | 26   | -                       | 65,083                          | -                       | -                       | 65,083                            | -                       |
| Deferred tax liabilities                 | 12   | 8                       | -                               | -                       | -                       | -                                 | -                       |
| <b>Total Non-current Liabilities</b>     |      | <u>8</u>                | <u>65,083</u>                   | <u>-</u>                | <u>-</u>                | <u>65,083</u>                     | <u>-</u>                |
| <b>Current Liabilities</b>               |      |                         |                                 |                         |                         |                                   |                         |
| Liability for retirement benefit         | 27   | 72,362                  | 52,534                          | 54,798                  | 70,351                  | 51,275                            | 54,658                  |
| Trade and other payables                 | 28   | 665,499                 | 483,299                         | 603,510                 | 649,552                 | 474,991                           | 594,220                 |
| Current tax liabilities                  | 12   | 389                     | 809                             | 1,027                   | -                       | -                                 | -                       |
| Borrowings                               | 26   | 65,373                  | 165,674                         | -                       | 65,373                  | 165,674                           | -                       |
| <b>Total Current Liabilities</b>         |      | <u>803,623</u>          | <u>702,316</u>                  | <u>659,335</u>          | <u>785,276</u>          | <u>691,940</u>                    | <u>648,878</u>          |
| <b>Total liabilities</b>                 |      | <u>803,631</u>          | <u>767,399</u>                  | <u>659,335</u>          | <u>785,276</u>          | <u>757,023</u>                    | <u>648,878</u>          |
| <b>Total equity and liabilities</b>      |      | <u><b>2,989,714</b></u> | <u><b>2,587,723</b></u>         | <u><b>2,329,784</b></u> | <u><b>2,965,638</b></u> | <u><b>2,568,828</b></u>           | <u><b>2,329,058</b></u> |

These financial statements were approved and authorised for issue by the Board of Directors on 19, March 2013 and were signed on its behalf by:

  
Chief Executive Officer  
FRC no:

  
Chairman  
FRC no:

  
Chief Financial Officer  
FRC no:

The notes on pages 6 to 49 and statements on pages 50 to 51 form an integral part of these financial

**Consolidated Statement of Cash Flow**  
*For the year ended 31st December, 2012*

|                                                             |             | <b>The Group</b>           |                            | <b>The Company</b>         |                            |
|-------------------------------------------------------------|-------------|----------------------------|----------------------------|----------------------------|----------------------------|
|                                                             | <b>Note</b> | <b>31-Dec-12<br/>N'000</b> | <b>31-Dec-11<br/>N'000</b> | <b>31-Dec-12<br/>N'000</b> | <b>31-Dec-11<br/>N'000</b> |
| <b>Operating activities</b>                                 |             |                            |                            |                            |                            |
| Cash receipts from customers                                |             | 4,072,414                  | 3,734,549                  | 3,936,099                  | 3,600,339                  |
| Cash payments to suppliers and employees                    |             | (3,320,853)                | (3,505,510)                | (3,201,046)                | (3,327,925)                |
| Tax paid                                                    |             | (788)                      | (1,214)                    | -                          | -                          |
| <b>Net cash from operating activities</b>                   | 29          | <u>750,773</u>             | <u>227,825</u>             | <u>735,053</u>             | <u>272,415</u>             |
| <b>Investing activities</b>                                 |             |                            |                            |                            |                            |
| Purchase of Property, plant and equipment                   |             | (132,690)                  | (305,895)                  | (130,308)                  | (303,537)                  |
| Purchase of intangible assets                               |             | (3,305)                    | (53,859)                   | (3,305)                    | (53,859)                   |
| Interest received                                           |             | 31,417                     | 6,406                      | 31,416                     | 5,322                      |
| Proceeds from sale of Property, plant and equipment         |             | -                          | 2,446                      | -                          | 2,446                      |
| <b>Net cash used in investing activities</b>                |             | <u>(104,578)</u>           | <u>(350,902)</u>           | <u>(102,197)</u>           | <u>(349,628)</u>           |
| <b>Financing activities</b>                                 |             |                            |                            |                            |                            |
| Interest paid                                               |             | (30,456)                   | (18,639)                   | (30,456)                   | (18,639)                   |
| Dividend paid                                               |             | (126,800)                  | (95,100)                   | (126,800)                  | (95,100)                   |
| Loan received                                               |             |                            | 231,000                    | -                          | 231,000                    |
| Loans repaid                                                |             | (156,000)                  | (9,716)                    | (156,000)                  | (12,833)                   |
| <b>Net cash from financing activities</b>                   |             | <u>(313,256)</u>           | <u>107,545</u>             | <u>(313,256)</u>           | <u>104,428</u>             |
| <b>Net increase/(decrease) in cash and cash equivalents</b> |             | 332,939                    | (15,534)                   | 319,600                    | 27,214                     |
| <b>Cash and cash equivalents at beginning of year</b>       | 21          | <u>291,693</u>             | <u>307,227</u>             | <u>283,274</u>             | <u>256,060</u>             |
| <b>Cash and cash equivalents at end of year</b>             |             | <u>624,632</u>             | <u>291,693</u>             | <u>602,875</u>             | <u>283,274</u>             |

